Annex 1 Results for the standard questions

Loans or credit lines to enterprises

Question 1

Over the past three months, how have your bank's credit standards¹ as applied to the approval of loans or credit lines to enterprises^{2, 3, 4} changed? Please note that we are asking about the change in credit standards, rather than about their level.

(in percentages, unless otherwise stated)

| | a Overall | | and medi | Loans to small and medium-sized enterprises ⁵ | | to large | Short-term loans ⁶ | | Long-term loans ⁶ | |
|------------------------------|--------------|--------|----------|--|--------|----------|-------------------------------|--------|------------------------------|--------|
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Tightened considerably | 1 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 |
| Tightened somewhat | 2 | 2 | 2 | 3 | 2 | 1 | 0 | 1 | 2 | 2 |
| Remained basically unchanged | 94 | 95 | 93 | 93 | 89 | 92 | 94 | 95 | 94 | 95 |
| Eased somewhat | 3 | 3 | 4 | 2 | 8 | 6 | 4 | 3 | 3 | 2 |
| Eased considerably | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NA ⁷ | 0 | 0 | 1 | 2 | 0 | 1 | 0 | 1 | 0 | 1 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Net percentage | -1 | -1 | -1 | 1 | -5 | -5 | -3 | -3 | -1 | 0 |
| Diffusion index | 0 | -1 | -1 | 0 | -2 | -2 | -1 | -1 | 0 | 0 |
| Mean | 3.00 | 3.01 | 3.01 | 2.99 | 3.04 | 3.05 | 3.03 | 3.03 | 3.00 | 3.00 |
| Number of banks responding | 138 | 135 | 135 | 132 | 132 | 129 | 138 | 135 | 138 | 135 |

¹⁾ See Glossary for Credit standards.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and "eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

²⁾ See Glossary for Loans.

³⁾ See Glossary for Credit line.

⁴⁾ See Glossary for Enterprises.5) See Glossary for Enterprise size.

⁶⁾ See Glossary for Maturity.

^{7) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

^{*} Figures might not add up to 100 due to rounding

Question 2
Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of loans or credit lines to enterprises?

| (in percentages, unless otherwise stated) | | | • | | | | | | | | | |
|--|---|---|----|----|----|-----------------|----------|--------|--------|--------|--------|--------|
| | | | | | | | Ne | etP | | DI | Me | ean |
| | | - | ۰ | + | ++ | NA ⁷ | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Overall | | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints ¹ | | | | | | | | | | | | |
| Costs related to your bank's capital position ² | 1 | 5 | 93 | 0 | 0 | 1 | 1 | 5 | 1 | 3 | 2.98 | 2.94 |
| Your bank's ability to access market financing ³ | 0 | 0 | 96 | 0 | 0 | 4 | 1 | 0 | 0 | 0 | 2.99 | 3.00 |
| Your bank's liquidity position | 0 | 0 | 98 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 2.99 | 3.00 |
| B) Pressure from competition | | | | | | | | | | | | |
| Competition from other banks | 0 | 0 | 84 | 12 | 2 | 2 | -7 | -14 | -4 | -8 | 3.08 | 3.16 |
| Competition from non-banks ⁴ | 0 | 0 | 95 | 4 | 0 | 2 | -2 | -4 | -1 | -2 | 3.02 | 3.04 |
| Competition from market financing | 0 | 0 | 97 | 1 | 1 | 2 | 0 | -2 | 0 | -1 | 3.00 | 3.02 |
| C) Perception of risk ⁵ | | | | | | | | | | | | |
| General economic situation and outlook | 0 | 5 | 93 | 2 | 0 | 0 | 2 | 3 | 1 | 2 | 2.99 | 2.97 |
| Industry or firm-specific situation and | 0 | 6 | 92 | 2 | 0 | 0 | -1 | 4 | 0 | 2 | 3.01 | 2.96 |
| outlook/borrower's creditworthiness ⁶ Risk related to the collateral demanded | 0 | 0 | 97 | 3 | 0 | 1 | -2 | -2 | -1 | -1 | 3.02 | 3.02 |
| D) Your bank's risk tolerance ⁵ | | | Ţ. | - | - | • | _ | _ | | | | |
| Your bank's risk tolerance | 0 | 1 | 99 | 0 | 0 | 0 | 2 | 1 | 1 | 1 | 2.98 | 2.99 |
| Small and medium-sized enterprises | | | | | | | <u>.</u> | | | | | |
| A) Cost of funds and balance sheet constraints ¹ | | | | | | | | | | | | |
| Costs related to your bank's capital position ² | 1 | 3 | 94 | 0 | 0 | 2 | 1 | 3 | 0 | 2 | 2.99 | 2.96 |
| Your bank's ability to access market financing ³ | 0 | 0 | 94 | 1 | 0 | 5 | 1 | -1 | 0 | 0 | 2.99 | 3.01 |
| Your bank's liquidity position | 0 | 0 | 97 | 0 | 0 | 3 | 1 | 0 | 0 | 0 | 2.99 | 3.00 |
| B) Pressure from competition | | | | | | | | | | | | |
| Competition from other banks | 0 | 0 | 90 | 7 | 0 | 3 | -6 | -6 | -3 | -3 | 3.06 | 3.06 |
| Competition from non-banks ⁴ | 0 | 1 | 94 | 2 | 0 | 3 | 0 | 0 | 0 | 0 | 3.00 | 3.01 |
| Competition from market financing | 0 | 0 | 96 | 0 | 1 | 3 | 0 | -1 | 0 | -1 | 3.00 | 3.01 |
| C) Perception of risk ⁵ | | | | | | | | | | | | |
| General economic situation and outlook | 0 | 4 | 92 | 2 | 0 | 2 | 1 | 2 | 0 | 1 | 2.99 | 2.98 |
| Industry or firm-specific situation and outlook/borrower's creditworthiness ⁶ | 0 | 6 | 91 | 2 | 0 | 2 | -1 | 3 | 0 | 2 | 3.01 | 2.97 |
| Risk related to the collateral demanded | 0 | 0 | 98 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 2.99 | 3.00 |
| D) Your bank's risk tolerance ⁵ | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 1 | 98 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |

| | | | | | | | Ne | etP | |)I | Me | ean |
|--|---|---|----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | - | ۰ | + | ++ | NA ⁷ | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Large enterprises | | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints ¹ | | | | | | | | | | | | |
| Costs related to your bank's capital position ² | 1 | 2 | 95 | 0 | 0 | 2 | 0 | 3 | 1 | 2 | 2.99 | 2.97 |
| Your bank's ability to access market financing ³ | 0 | 0 | 95 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |
| Your bank's liquidity position | 0 | 0 | 97 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |
| B) Pressure from competition | | | | | | | | | | | | |
| Competition from other banks | 0 | 0 | 85 | 13 | 0 | 2 | -10 | -12 | -5 | -6 | 3.10 | 3.13 |
| Competition from non-banks ⁴ | 0 | 0 | 95 | 3 | 0 | 2 | -3 | -3 | -1 | -1 | 3.03 | 3.03 |
| Competition from market financing | 0 | 0 | 94 | 3 | 1 | 2 | -4 | -4 | -2 | -2 | 3.04 | 3.05 |
| C) Perception of risk ⁵ | | | | | | | | | | | | |
| General economic situation and outlook | 0 | 5 | 92 | 2 | 0 | 1 | -1 | 3 | 0 | 2 | 3.01 | 2.97 |
| Industry or firm-specific situation and outlook/borrower's creditworthiness ⁶ | 0 | 7 | 90 | 2 | 0 | 1 | -3 | 5 | -1 | 3 | 3.03 | 2.95 |
| Risk related to the collateral demanded | 0 | 0 | 98 | 0 | 0 | 1 | -1 | 0 | -1 | 0 | 3.01 | 3.00 |
| D) Your bank's risk tolerance ⁵ | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 1 | 99 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 3.00 | 2.99 |

¹⁾ See Glossary for Cost of funds and balance sheet constraints.

²⁾ Can involve the use of credit derivatives, with the loans remaining on the bank's balance sheet.

³⁾ Involves the sale of loans from the bank's balance sheet, i.e. off-balance sheet funding.

⁴⁾ See Glossary for Non-banks.

⁵⁾ See Glossary for Perception of risk and risk tolerance.

⁶⁾ Risks related to non-performing loans may be reflected not only in the "industry or firm-specific situation and outlook/borrower's creditworthiness", but also in the bank's "cost of funds and balance sheet constraints".

^{7) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

Question 3

Over the past three months, how have your bank's terms and conditions¹ for new loans or credit lines to enterprises changed?

(in percentages, unless otherwise stated)

| | | | | | | | Ne | etP | |)I | Me | ean |
|--|---|---|----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | - | 0 | + | ++ | NA ⁶ | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Overall | | | | | | | | | | | | |
| A) Overall terms and conditions ¹ | | | | | | | | | | | | |
| Overall terms and conditions | 0 | 5 | 90 | 5 | 0 | 0 | -3 | 1 | -1 | 0 | 3.03 | 2.99 |
| B) Margins | | | | | | | | | | | | |
| Your bank's margin on average loans ² | 0 | 7 | 83 | 11 | 0 | 0 | -6 | -4 | -3 | -2 | 3.05 | 3.04 |
| Your bank's margin on riskier loans | 0 | 7 | 90 | 2 | 0 | 1 | 3 | 5 | 2 | 2 | 2.96 | 2.95 |
| C) Other conditions and terms | | | | | | | | | | | | |
| Non-interest rate charges ³ | 0 | 3 | 96 | 0 | 0 | 1 | 3 | 2 | 2 | 1 | 2.97 | 2.98 |
| Size of the loan or credit line | 0 | 2 | 94 | 4 | 0 | 1 | -1 | -2 | -1 | -1 | 3.01 | 3.02 |
| Collateral ⁴ requirements | 0 | 1 | 98 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 2.99 | 2.99 |
| Loan covenants ⁵ | 0 | 0 | 96 | 3 | 0 | 1 | -2 | -3 | -1 | -1 | 3.02 | 3.03 |
| Maturity | 0 | 1 | 99 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |
| Small and medium-sized enterprises | | | | | | | | | | | | |
| A) Overall terms and conditions ¹ | | | | | | | | | | | | |
| Overall terms and conditions | 0 | 6 | 91 | 2 | 0 | 2 | 0 | 4 | 0 | 2 | 3.00 | 2.96 |
| B) Margins | | | | | | | | | | | | |
| Your bank's margin on average loans ² | 0 | 7 | 80 | 11 | 0 | 2 | -4 | -5 | -2 | -2 | 3.04 | 3.05 |
| Your bank's margin on riskier loans | 0 | 7 | 89 | 2 | 0 | 2 | 3 | 5 | 1 | 3 | 2.97 | 2.95 |
| C) Other conditions and terms | | | | | | | | | | | | |
| Non-interest rate charges ³ | 0 | 3 | 95 | 1 | 0 | 2 | 3 | 2 | 1 | 1 | 2.97 | 2.98 |
| Size of the loan or credit line | 0 | 3 | 94 | 2 | 0 | 2 | 2 | 1 | 1 | 1 | 2.98 | 2.99 |
| Collateral ⁴ requirements | 0 | 1 | 97 | 0 | 0 | 2 | 1 | 1 | 1 | 1 | 2.99 | 2.99 |
| Loan covenants ⁵ | 0 | 0 | 96 | 2 | 0 | 2 | -2 | -2 | -1 | -1 | 3.02 | 3.02 |
| Maturity | 0 | 1 | 98 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 3.00 | 2.99 |
| Large enterprises | | | | | | | | | | | | |
| A) Overall terms and conditions ¹ | | | | | | | | | | | | |
| Overall terms and conditions | 0 | 4 | 89 | 6 | 0 | 1 | -4 | -2 | -2 | -1 | 3.04 | 3.02 |
| B) Margins | | | | | | | | | | | | |
| Your bank's margin on average loans ² | 0 | 7 | 81 | 11 | 0 | 1 | -10 | -4 | -5 | -2 | 3.09 | 3.04 |
| Your bank's margin on riskier loans | 0 | 7 | 91 | 1 | 0 | 1 | 4 | 6 | 2 | 3 | 2.95 | 2.94 |
| C) Other conditions and terms | | | | | | | | | | | | |
| Non-interest rate charges ³ | 0 | 2 | 97 | 0 | 0 | 1 | 3 | 2 | 2 | 1 | 2.97 | 2.98 |
| Size of the loan or credit line | 0 | 2 | 93 | 4 | 0 | 1 | -5 | -2 | -3 | -1 | 3.05 | 3.02 |
| Collateral ⁴ requirements | 0 | 1 | 95 | 3 | 0 | 1 | -1 | -1 | 0 | -1 | 3.01 | 3.01 |
| Loan covenants ⁵ | 0 | 0 | 95 | 3 | 0 | 1 | -3 | -3 | -2 | -1 | 3.03 | 3.03 |
| Maturity | 0 | 2 | 95 | 3 | 0 | 1 | -3 | 0 | -1 | 0 | 3.03 | 3.00 |

¹⁾ See Glossary for Credit terms and conditions.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening), and the sum of banks responding "+" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "e" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

²⁾ See Glossary for Loan margin/spread over a relevant market reference rate.

³⁾ See Glossary for Non-interest rate charges.

⁴⁾ See Glossary for Collateral.

⁵⁾ See Glossary for Covenant.

^{6) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Over the past three months, how have the following factors¹ affected your bank's credit terms and conditions as applied to new loans or credit lines to enterprises?

| (in percentages, unless otherwise stated) | _ | _ | | _ | _ | _ | | | _ | | _ | |
|--|---------|---------|----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | | | | | | Ne | etP | |)I | Me | ean |
| | | - | ۰ | + | ++ | NA ² | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Overall impact on your bank's credit terms | and con | ditions | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 1 | 4 | 94 | 0 | 0 | 1 | 5 | 5 | 3 | 3 | 3 | 2.95 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 1 | 86 | 13 | 0 | 1 | -14 | -12 | -8 | -6 | 3 | 3.12 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 2 | 98 | 0 | 0 | 0 | 1 | 2 | 1 | 1 | 3 | 2.98 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 1 | 98 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | 3 | 3.00 |
| Impact on your bank's margins on average | loans | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 1 | 4 | 95 | 0 | 0 | 1 | 4 | 4 | 2 | 2 | 3 | 2.95 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 1 | 82 | 16 | 0 | 1 | -16 | -15 | -9 | -7 | 3 | 3.15 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 2 | 95 | 3 | 0 | 1 | -1 | 0 | 0 | 0 | 3 | 3.00 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 0 | 96 | 3 | 0 | 1 | 0 | -2 | 0 | -1 | 3 | 3.02 |
| Impact on your bank's margins on riskier le | oans | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 1 | 3 | 95 | 0 | 0 | 1 | 3 | 3 | 2 | 2 | 3 | 2.96 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 1 | 91 | 6 | 0 | 2 | -5 | -5 | -3 | -2 | 3 | 3.05 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 5 | 94 | 0 | 0 | 1 | 2 | 4 | 1 | 2 | 3 | 2.96 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 2 | 97 | 0 | 0 | 1 | 3 | 2 | 2 | 1 | 3 | 2.98 |

¹⁾ The factors refer to the same sub-factors as in question 2.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening), and the sum of banks responding "+" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "e" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

^{2) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Over the past three months (apart from normal seasonal fluctuations), has the share of enterprise loan applications¹ that were completely rejected² by your bank increased, remained unchanged or decreased (loan volume, relative to the total volume of loan applications in that loan category)?

(in percentages, unless otherwise stated)

| | Share of rejecte | ed applications |
|------------------------------|------------------|-----------------|
| | Jan 19 | Apr 19 |
| Decreased considerably | 0 | 0 |
| Decreased somewhat | 2 | 2 |
| Remained basically unchanged | 89 | 92 |
| Increased somewhat | 8 | 5 |
| Increased considerably | 0 | 0 |
| NA ³ | 1 | 1 |
| Total | 100 | 100 |
| Net percentage | 5 | 2 |
| Diffusion index | 2 | 1 |
| Mean | 3.05 | 3.02 |
| Number of banks responding | 138 | 135 |

¹⁾ See Glossary for Loan application.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

²⁾ See Glossary for Loan rejection.

^{3) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Over the past three months (apart from normal seasonal fluctuations), how has the demand for loans¹ or credit lines² to enterprises changed at your bank? Please refer to the financing need of enterprises independent of whether this need will result in a loan or not.

(in percentages, unless otherwise stated)

| | | | | to small | | | | | | |
|--|---------|--------|--------|-------------|--------|-------------|----------|----------|-----------------|----------|
| | 0.46 | rall | | ium-sized | | to large | Short to | rm loans | Long to | rm loons |
| | Overall | | | enterprises | | enterprises | | | Long-term loans | |
| Description of the state of the | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Decreased considerably | ' | 0 | ' | 0 | 1 | 0 | ı | 0 | 0 | 0 |
| Decreased somewhat | 7 | 12 | 5 | 12 | 4 | 12 | 8 | 14 | 7 | 11 |
| Remained basically unchanged | 74 | 76 | 73 | 72 | 77 | 76 | 77 | 75 | 69 | 76 |
| Increased somewhat | 18 | 10 | 20 | 13 | 16 | 9 | 14 | 9 | 23 | 11 |
| Increased considerably | 0 | 2 | 0 | 2 | 0 | 2 | 0 | 2 | 0 | 1 |
| NA ³ | 0 | 0 | 1 | 2 | 1 | 1 | 0 | 1 | 0 | 1 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Net percentage | 9 | 0 | 14 | 3 | 11 | 0 | 5 | -4 | 16 | 2 |
| Diffusion index | 4 | 1 | 7 | 2 | 5 | 1 | 2 | -1 | 8 | 2 |
| Mean | 3.08 | 3.02 | 3.13 | 3.05 | 3.11 | 3.02 | 3.04 | 2.98 | 3.15 | 3.03 |
| Number of banks responding | 138 | 135 | 135 | 132 | 132 | 129 | 138 | 135 | 138 | 135 |

¹⁾ See Glossary for Demand for loans.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

²⁾ See Glossary for Credit line.

^{3) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Over the past three months, how have the following factors affected the overall demand for loans or credit lines to enterprises?

(in percentages, unless otherwise stated)

| | | | | | | | Ne | etP | |)I | Me | an |
|---|---|---|----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | - | • | + | ++ | NA ² | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| A) Financing needs/underlying drivers or purpose of loan demand | | | | | | | | | | | | |
| Fixed investment | 0 | 9 | 72 | 18 | 1 | 0 | 12 | 11 | 5 | 6 | 3.11 | 3.11 |
| Inventories and working capital | 0 | 5 | 82 | 10 | 2 | 1 | 8 | 6 | 4 | 4 | 3.07 | 3.08 |
| Mergers/acquisitions and corporate restructuring | 0 | 3 | 88 | 9 | 0 | 0 | 7 | 6 | 3 | 3 | 3.06 | 3.06 |
| General level of interest rates | 0 | 0 | 86 | 13 | 0 | 1 | 12 | 13 | 6 | 6 | 3.12 | 3.13 |
| Debt refinancing/restructuring and renegotiation ¹ | 0 | 1 | 94 | 5 | 0 | 0 | 6 | 4 | 3 | 2 | 3.05 | 3.04 |
| B) Use of alternative finance | | | | | | | | | | | | |
| Internal financing | 3 | 2 | 93 | 2 | 0 | 0 | -5 | -2 | -4 | -2 | 2.93 | 2.95 |
| Loans from other banks | 1 | 5 | 90 | 4 | 0 | 0 | 2 | -2 | 1 | -2 | 3.01 | 2.96 |
| Loans from non-banks | 1 | 2 | 97 | 0 | 0 | 0 | -2 | -3 | -1 | -2 | 2.98 | 2.95 |
| Issuance/redemption of debt securities | 1 | 3 | 90 | 0 | 0 | 5 | -2 | -3 | -1 | -2 | 2.97 | 2.95 |
| Issuance/redemption of equity | 2 | 1 | 90 | 0 | 0 | 7 | -2 | -3 | -1 | -2 | 2.98 | 2.95 |

¹⁾ See Glossary for Debt refinancing/restructuring and renegotiation.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

^{2) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Please indicate how you expect your bank's credit standards as applied to the approval of loans or credit lines to enterprises to change over the next three months. Please note that we are asking about the change in credit standards, rather than about their level.

| | l | | Loans | to small | | | l | | l | |
|----------------------------|--------|--------|--------|-----------|--------|----------|----------|----------|---------|----------|
| | | | | ium-sized | | to large | | | | |
| | Ove | rall | enter | orises | enter | orises | Short-te | rm loans | Long-te | rm loans |
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Tighten considerably | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tighten somewhat | 6 | 2 | 3 | 2 | 5 | 3 | 2 | 1 | 8 | 5 |
| Remain basically unchanged | 89 | 93 | 91 | 92 | 89 | 93 | 93 | 93 | 89 | 90 |
| Ease somewhat | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 3 | 5 |
| Ease considerably | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NA ¹ | 0 | 0 | 1 | 2 | 1 | 1 | 0 | 1 | 0 | 1 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Net percentage | 2 | -2 | -1 | -3 | 1 | -2 | -2 | -4 | 5 | 0 |
| Diffusion index | 1 | -1 | 0 | -1 | 0 | -1 | -1 | -2 | 2 | 0 |
| Mean | 2.98 | 3.02 | 3.01 | 3.03 | 2.99 | 3.02 | 3.02 | 3.04 | 2.95 | 3.00 |
| Number of banks responding | 138 | 135 | 135 | 132 | 132 | 129 | 138 | 135 | 138 | 135 |

^{1) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and "eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

Please indicate how you expect demand for loans or credit lines to enterprises to change at your bank over the next three months (apart from normal seasonal fluctuations)? Please refer to the financing need of enterprises independent of whether this need will result in a loan or not.

| | Ove | erall | and medi | to small ium-sized prises | Loans to large enterprises | | Short-term loans | | Long-term loans | |
|----------------------------|--------|--------|----------|---------------------------------|-------------------------------|--------|------------------|--------|-----------------|--------|
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Decrease considerably | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Decrease somewhat | 7 | 7 | 4 | 11 | 5 | 5 | 5 | 4 | 7 | 8 |
| Remain basically unchanged | 83 | 81 | 86 | 74 | 82 | 85 | 88 | 87 | 80 | 78 |
| Increase somewhat | 9 | 12 | 8 | 14 | 11 | 9 | 6 | 7 | 13 | 13 |
| Increase considerably | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 |
| NA ¹ | 0 | 0 | 1 | 2 | 1 | 1 | 0 | 1 | 0 | 1 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Net percentage | 3 | 5 | 5 | 3 | 7 | 4 | 1 | 3 | 7 | 5 |
| Diffusion index | 2 | 3 | 3 | 2 | 4 | 2 | 1 | 2 | 3 | 2 |
| Mean | 3.04 | 3.05 | 3.06 | 3.04 | 3.07 | 3.04 | 3.02 | 3.03 | 3.07 | 3.05 |
| Number of banks responding | 138 | 135 | 135 | 132 | 132 | 129 | 138 | 135 | 138 | 135 |

^{1) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and "eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

Loans to households

Question 10

Over the past three months, how have your bank's credit standards¹ as applied to the approval of loans² to households³ changed? Please note that we are asking about the change in credit standards, rather than about their level.

(in percentages, unless otherwise stated)

| | Loans for ho | use purchase | Consumer credit | and other lending ⁴ |
|------------------------------|--------------|--------------|-----------------|--------------------------------|
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Tightened considerably | 0 | 0 | 0 | 0 |
| Tightened somewhat | 3 | 6 | 2 | 3 |
| Remained basically unchanged | 94 | 91 | 96 | 95 |
| Eased somewhat | 3 | 3 | 0 | 1 |
| Eased considerably | 0 | 0 | 0 | 0 |
| NA ⁵ | 0 | 0 | 2 | 1 |
| Total | 100 | 100 | 100 | 100 |
| Net percentage | -1 | 3 | 2 | 2 |
| Diffusion index | 0 | 1 | 1 | 1 |
| Mean | 3.00 | 2.97 | 2.97 | 2.98 |
| Number of banks responding | 133 | 131 | 138 | 136 |

¹⁾ See Glossary for Credit standards.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and "eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

²⁾ See Glossary for Loans.

³⁾ See Glossary for Households.

⁴⁾ See Glossary for Consumer credit and other lending.

^{5) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of loans to households for house purchase?

(in percentages, unless otherwise stated)

| | | | | | | Ne | etP | DI | | Mean | | |
|--|---|---|----|---|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | | ۰ | + | ++ | NA ⁶ | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| A) Cost of funds and balance sheet constraints ¹ | | • | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 0 | 7 | 92 | 0 | 0 | 1 | -1 | 6 | -1 | 3 | 3.01 | 2.94 |
| B) Pressure from competition | | | | | | | | | | | | |
| Competition from other banks | 0 | 0 | 94 | 5 | 0 | 1 | -4 | -5 | -2 | -3 | 3.04 | 3.05 |
| Competition from non-banks ² | 0 | 0 | 96 | 0 | 3 | 1 | -3 | -3 | -3 | -3 | 3.06 | 3.06 |
| C) Perception of risk ³ | | | | | | | | | | | | |
| General economic situation and outlook | 0 | 4 | 93 | 3 | 0 | 0 | -1 | 2 | -1 | 1 | 3.01 | 2.98 |
| Housing market prospects, including expected house price developments ⁴ | 0 | 2 | 95 | 3 | 0 | 0 | -3 | -1 | -1 | 0 | 3.03 | 3.01 |
| Borrower's creditworthiness ⁵ | 0 | 0 | 97 | 3 | 0 | 0 | -3 | -3 | -1 | -1 | 3.03 | 3.03 |
| D) Your bank's risk tolerance ³ | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 2 | 98 | 1 | 0 | 0 | 0 | 1 | 0 | 1 | 3.00 | 2.99 |

- 1) See Glossary for Cost of funds and balance sheet constraints.
- 2) See Glossary for Non-banks.
- 3) See Glossary for Perception of risk and risk tolerance.
- 4) See Glossary for Housing market prospects, including expected house price developments.
- 5) Risks related to non-performing loans may be reflected not only in the "borrower's creditworthiness", but also in the bank's "cost of funds and balance sheet constraints".
- 6) "NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

Over the past three months, how have your bank's terms and conditions¹ for new loans to households for house purchase changed?

(in percentages, unless otherwise stated)

| | | | | | | | Ne | etP | |)I | Me | an |
|---|---|----|-----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | - | ۰ | + | ++ | NA ⁶ | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| A) Overall terms and conditions | | | | | | | | | | | | |
| Overall terms and conditions | 0 | 4 | 91 | 5 | 0 | 0 | -4 | -1 | -2 | 0 | 3.04 | 3.01 |
| B) Margins | | | | | | | | | | | | |
| Your bank's loan margin on average loans ² | 0 | 13 | 72 | 15 | 0 | 0 | -7 | -1 | -3 | -1 | 3.07 | 3.01 |
| Your bank's loan margin on riskier loans | 1 | 3 | 92 | 2 | 0 | 2 | -1 | 2 | 0 | 1 | 3.01 | 2.97 |
| C) Other terms and conditions | | | | | | | | | | | | |
| Collateral(3) requirements | 0 | 0 | 100 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2.99 | 3.00 |
| "Loan-to-value" ratio4 | 0 | 2 | 97 | 1 | 0 | 0 | 1 | 1 | 0 | 1 | 2.99 | 2.99 |
| Other loan size limits | 0 | 0 | 97 | 3 | 0 | 0 | -2 | -2 | -1 | -1 | 3.02 | 3.02 |
| Maturity | 0 | 1 | 96 | 3 | 0 | 0 | -5 | -2 | -3 | -1 | 3.05 | 3.02 |
| Non-interest rate charges ⁵ | 0 | 2 | 98 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 3.00 | 2.99 |

¹⁾ See Glossary for Credit terms and conditions.

6) "NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "e" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

²⁾ See Glossary for Loan margin/spread over a relevant market reference rate.

³⁾ See Glossary for Collateral.

⁴⁾ See Glossary for Loan-to-value ratio.

⁵⁾ See Glossary for Non-interest rate charges.

Over the past three months, how have the following factors¹ affected your bank's credit terms and conditions as applied to new loans to households for house purchase?

(in percentages, unless otherwise stated)

| | | | | | | | Ne | etP | | DI | Me | ean |
|--|---------|---------|----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | - | ۰ | + | ++ | NA ² | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Overall impact on your bank's credit terms | and con | ditions | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 0 | 6 | 94 | 0 | 0 | 0 | 5 | 6 | 3 | 3 | 2.95 | 2.94 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 3 | 83 | 13 | 0 | 1 | -7 | -11 | -3 | -5 | 3.07 | 3.11 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 1 | 97 | 3 | 0 | 0 | -3 | -2 | -1 | -1 | 3.03 | 3.02 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 1 | 99 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3.00 | 2.99 |
| Impact on your bank's margins on average | loans | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 0 | 13 | 86 | 1 | 0 | 0 | 5 | 12 | 3 | 6 | 2.95 | 2.88 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 1 | 75 | 22 | 0 | 1 | -12 | -21 | -6 | -11 | 3.12 | 3.21 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 0 | 97 | 3 | 0 | 0 | -3 | -3 | -1 | -1 | 3.03 | 3.03 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 1 | 99 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 3.00 | 2.99 |
| Impact on your bank's margins on riskier I | oans | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 1 | 3 | 94 | 0 | 0 | 2 | 4 | 4 | 2 | 2 | 2.96 | 2.95 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 2 | 93 | 3 | 0 | 2 | -3 | -1 | -1 | 0 | 3.03 | 3.01 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 0 | 97 | 1 | 0 | 2 | 1 | -1 | 0 | 0 | 2.99 | 3.01 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 1 | 0 | 97 | 0 | 0 | 2 | 0 | 1 | 0 | 1 | 3.00 | 2.99 |

¹⁾ The factors refer to the same sub-factors as in question 11.

1) The factors reter to the same sub-factors as in question 11.

2) "NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of consumer credit and other lending to households?

| (in percentages, unless otherwise stated) | | | | | | | | | | | | |
|--|---|---|----|---|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | | | | | | Ne | etP | | DI | Me | ean |
| | | - | ۰ | + | ++ | NA ² | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 0 | 1 | 97 | 0 | 0 | 1 | 1 | 2 | 1 | 1 | 2.99 | 2.98 |
| B) Pressure from competition | | | | | | | | | | | | |
| Competition from other banks | 0 | 0 | 97 | 2 | 0 | 1 | 0 | -2 | 0 | -1 | 3.00 | 3.02 |
| Competition from non-banks | 0 | 0 | 97 | 2 | 0 | 1 | 0 | -2 | 0 | -1 | 3.00 | 3.02 |
| C) Perception of risk | | | | | | | | | | | | |
| General economic situation and outlook | 0 | 2 | 98 | 0 | 0 | 0 | -1 | 2 | 0 | 1 | 3.01 | 2.98 |
| Creditworthiness of consumers ¹ | 0 | 0 | 95 | 5 | 0 | 0 | -2 | -4 | -1 | -2 | 3.02 | 3.04 |
| Risk on the collateral demanded | 0 | 0 | 93 | 0 | 0 | 7 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 1 | 99 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 2.99 | 2.99 |

¹⁾ Risks related to non-performing loans may be reflected not only in the "creditworthiness of consumers", but also in the bank's "cost of funds and balance sheet constraints"

^{2) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

Over the past three months, how have your bank's terms and conditions for new consumer credit and other lending to households changed?

(in percentages, unless otherwise stated)

| | | | | | | | Ne | etP | | DI | Me | an |
|--|---|---|-----|---|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | | 0 | + | ++ | NA ¹ | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| A) Overall terms and conditions | | | | | | | | | | | | |
| Overall terms and conditions | 0 | 6 | 90 | 4 | 0 | 0 | -4 | 2 | -2 | 1 | 3.04 | 2.98 |
| B) Margins | | | | | | | | | | | | |
| Your bank's loan margin on average loans | 0 | 5 | 87 | 9 | 0 | 0 | -10 | -4 | -5 | -2 | 3.10 | 3.04 |
| Your bank's loan margin on riskier loans | 0 | 3 | 94 | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 2.99 | 3.00 |
| C) Other terms and conditions | | | | | | | | | | | | |
| Collateral requirements | 0 | 0 | 95 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |
| Size of the loan | 0 | 0 | 100 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2.99 | 3.00 |
| Maturity | 0 | 1 | 98 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 3.00 | 2.99 |
| Non-interest rate charges | 0 | 1 | 99 | 0 | 0 | 0 | 2 | 1 | 1 | 1 | 2.98 | 2.99 |

1) "NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

Over the past three months, how have the following factors⁽¹⁾ affected your bank's credit terms and conditions as applied to new consumer credit and other lending to households?

| (in percentages, unless otherwise stated) | _ | _ | _ | _ | | _ | _ | | _ | | _ | |
|--|---------|---------|----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | | | | | | Ne | etP | | DI | Me | an |
| | | - | ۰ | + | ++ | NA ² | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Overall impact on your bank's credit terms | and con | ditions | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 0 | 5 | 95 | 0 | 0 | 0 | 1 | 5 | 0 | 2 | 2.99 | 2.95 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 1 | 94 | 4 | 0 | 1 | -4 | -3 | -2 | -1 | 3.05 | 3.03 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 0 | 96 | 4 | 0 | 0 | -3 | -4 | -2 | -2 | 3.03 | 3.04 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 2 | 98 | 0 | 0 | 0 | 1 | 2 | 0 | 1 | 2.99 | 2.98 |
| Impact on your bank's margins on average | loans | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 0 | 5 | 90 | 4 | 0 | 1 | -3 | 1 | -1 | 0 | 3.03 | 2.99 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 1 | 87 | 10 | 0 | 2 | -12 | -8 | -6 | -4 | 3.13 | 3.09 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 0 | 95 | 0 | 4 | 1 | -3 | -4 | -3 | -4 | 3.07 | 3.07 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 0 | 95 | 4 | 0 | 1 | -4 | -4 | -2 | -2 | 3.04 | 3.04 |
| Impact on your bank's margins on riskier I | oans | | | | | | | | | | | |
| A) Cost of funds and balance sheet constraints | | | | | | | | | | | | |
| Cost of funds and balance sheet constraints | 0 | 5 | 94 | 0 | 0 | 1 | 1 | 5 | 0 | 2 | 2.99 | 2.95 |
| B) Pressure from competition | | | | | | | | | | | | |
| Pressure from competition | 0 | 1 | 95 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |
| C) Perception of risk | | | | | | | | | | | | |
| Perception of risk | 0 | 0 | 99 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |
| D) Your bank's risk tolerance | | | | | | | | | | | | |
| Your bank's risk tolerance | 0 | 0 | 98 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 3.00 | 3.00 |

¹⁾ The factors refer to the same sub-factors as in question 14.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "--" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "o" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

^{2) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Over the past three months (apart from normal seasonal fluctuations), has the share of household loan applications¹ that were completely rejected² by your bank increased, remained unchanged or decreased (loan volume, relative to the total volume of loan applications in that loan category)?

(in percentages, unless otherwise stated)

| | Loans for ho | use purchase | Consumer credit | and other lending |
|------------------------------|--------------|--------------|-----------------|-------------------|
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Decreased considerably | 0 | 0 | 0 | 0 |
| Decreased somewhat | 1 | 0 | 1 | 1 |
| Remained basically unchanged | 89 | 90 | 90 | 93 |
| Increased somewhat | 9 | 9 | 6 | 5 |
| Increased considerably | 0 | 0 | 0 | 0 |
| NA ³ | 1 | 1 | 2 | 1 |
| otal | 100 | 100 | 100 | 100 |
| let percentage | 7 | 9 | 5 | 3 |
| Diffusion index | 4 | 4 | 2 | 2 |
| Mean | 3.08 | 3.09 | 3.05 | 3.04 |
| Number of banks responding | 133 | 131 | 138 | 136 |

¹⁾ See Glossary for Loan application.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and "eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

²⁾ See Glossary for Loan rejection.

^{3) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Over the past three months (apart from normal seasonal fluctuations), how has the demand for loans¹ to households changed at your bank? Please refer to the financing need of households independent of whether this need will result in a loan or not.

| | Loans for ho | use purchase | Consumer credit | and other lending |
|------------------------------|--------------|--------------|-----------------|-------------------|
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Decreased considerably | 1 | 0 | 0 | 0 |
| Decreased somewhat | 11 | 8 | 4 | 9 |
| Remained basically unchanged | 63 | 68 | 83 | 81 |
| ncreased somewhat | 23 | 23 | 11 | 9 |
| ncreased considerably | 1 | 0 | 0 | 1 |
| A^2 | 0 | 0 | 2 | 0 |
| otal | 100 | 100 | 100 | 100 |
| et percentage | 12 | 14 | 8 | 2 |
| iffusion index | 6 | 7 | 4 | 1 |
| lean ean | 3.12 | 3.14 | 3.09 | 3.03 |
| lumber of banks responding | 133 | 131 | 138 | 136 |

¹⁾ See Glossary for Demand for loans.

^{2) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and 'eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

Over the past three months, how have the following factors affected the demand for loans to households for house purchase?

| (in percentages, unless otherwise stated) | | | | | | | | | | | | |
|---|---|---|----|----|----|-----------------|--------|--------|--------|--------|--------|--------|
| | | | | | | | Ne | tΡ | | DI | Me | ean |
| | | - | ۰ | + | ++ | NA ⁴ | Jan 19 | Apr 19 | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| A) Financing needs/underlying drivers or purpose of loan demand | | | | | | | | | | | | |
| Housing market prospects, including expected house price developments | 0 | 6 | 83 | 12 | 0 | 0 | 13 | 6 | 7 | 3 | 3.13 | 3.06 |
| Consumer confidence ¹ | 0 | 1 | 93 | 6 | 0 | 0 | 6 | 4 | 3 | 2 | 3.06 | 3.04 |
| General level of interest rates | 0 | 3 | 76 | 19 | 3 | 0 | 26 | 19 | 14 | 11 | 3.29 | 3.22 |
| Debt refinancing/restructuring and renegotiation ² | 0 | 3 | 94 | 3 | 0 | 0 | 3 | 0 | 1 | 0 | 3.03 | 3.00 |
| Regulatory and fiscal regime of housing markets | 0 | 0 | 95 | 4 | 0 | 0 | 1 | 4 | 0 | 2 | 3.01 | 3.03 |
| B) Use of alternative sources for housing finance | | | | | | | | | | | | |
| Internal finance of house purchase out of savings/down payment ³ | 0 | 4 | 96 | 0 | 0 | 0 | -1 | -3 | -1 | -2 | 2.99 | 2.97 |
| Loans from other banks | 0 | 4 | 92 | 3 | 0 | 0 | -2 | -1 | -2 | -1 | 2.97 | 2.99 |
| Other sources of external finance | 0 | 1 | 98 | 0 | 0 | 0 | -2 | -1 | -1 | -1 | 2.98 | 2.99 |

¹⁾ See Glossary for Consumer confidence.

4) "NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "e" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options.

²⁾ See Glossary for Debt refinancing/restructuring and renegotiation.

³⁾ See Glossary for Down payment.

Over the past three months, how have the following factors affected the demand for consumer credit and other lending to households?

(in percentages, unless otherwise stated)

| A) Financing needs/underlying drivers or purpose of loan demand | | | | | | | | | | | | |
|--|---|---|----|----|---|---|----|----|----|----|------|------|
| Spending on durable consumer goods | 0 | 4 | 86 | 10 | 1 | 0 | 11 | 6 | 5 | 4 | 3.11 | 3.07 |
| Consumer confidence | 0 | 9 | 82 | 8 | 1 | 0 | 6 | 0 | 3 | 0 | 3.06 | 3.00 |
| General level of interest rates | 0 | 0 | 88 | 11 | 1 | 0 | 19 | 12 | 9 | 6 | 3.19 | 3.13 |
| Consumption expenditure financed through real- estate guaranteed loans ¹ | 0 | 0 | 92 | 0 | 0 | 8 | 1 | 0 | 0 | 0 | 3.01 | 3.00 |
| B) Use of alternative finance | | | | | | | | | | | | |
| Internal finance out of savings | 0 | 2 | 98 | 0 | 0 | 0 | 1 | -2 | 1 | -1 | 3.01 | 2.98 |
| Loans from other banks | 0 | 5 | 95 | 0 | 0 | 0 | 0 | -5 | 0 | -3 | 3.01 | 2.95 |
| Other sources of external finance | 0 | 2 | 97 | 0 | 0 | 0 | -1 | -2 | -1 | -1 | 2.99 | 2.98 |

¹⁾ Consumption expenditure financed through real-estate guaranteed loans

Notes: The net percentage (NetP) is defined as the difference between the sum of banks responding "--" (contributed considerably to tightening) and "-" (contributed somewhat to tightening), and the sum of banks responding "+" (contributed somewhat to easing) and "++" (contributed considerably to easing). "" means "contributed to basically unchanged credit standards". The diffusion index (DI) is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five

^{2) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Please indicate how you expect your bank's credit standards as applied to the approval of loans to households to change over the next three months. Please note that we are asking about the change in credit standards, rather than about their level.

(in percentages, unless otherwise stated)

| | Loans for ho | use purchase | Consumer credit | and other lending |
|----------------------------|--------------|--------------|-----------------|-------------------|
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Tighten considerably | 0 | 0 | 0 | 0 |
| Tighten somewhat | 6 | 6 | 4 | 2 |
| Remain basically unchanged | 90 | 91 | 90 | 87 |
| Ease somewhat | 4 | 3 | 4 | 11 |
| Ease considerably | 0 | 0 | 0 | 0 |
| NA ¹ | 0 | 0 | 2 | 0 |
| Total | 100 | 100 | 100 | 100 |
| Net percentage | 2 | 4 | 1 | -9 |
| Diffusion index | 1 | 2 | 0 | -4 |
| Mean | 2.98 | 2.96 | 2.99 | 3.09 |
| Number of banks responding | 133 | 131 | 138 | 136 |

1) "NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and "eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

Please indicate how you expect demand for loans to households to change over the next three months at your bank (apart from normal seasonal fluctuations). Please refer to the financing need of households independent of whether this need will result in a loan or not.

(in percentages, unless otherwise stated)

| | Loans for ho | use purchase | Consumer credit | and other lending |
|----------------------------|--------------|--------------|-----------------|-------------------|
| | Jan 19 | Apr 19 | Jan 19 | Apr 19 |
| Decrease considerably | 0 | 0 | 0 | 0 |
| Decrease somewhat | 5 | 6 | 2 | 0 |
| Remain basically unchanged | 82 | 78 | 82 | 81 |
| ncrease somewhat | 12 | 16 | 14 | 18 |
| ncrease considerably | 0 | 0 | 0 | 0 |
| A^1 | 0 | 0 | 2 | 0 |
| otal | 100 | 100 | 100 | 100 |
| et percentage | 7 | 10 | 12 | 18 |
| iffusion index | 3 | 5 | 6 | 9 |
| lean | 3 | 3 | 3 | 3.18 |
| umber of banks responding | 133 | 131 | 138 | 136 |

1) "NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage is defined as the difference between the sum of the percentages for "tightened considerably" and "tightened somewhat", and the sum of the percentages for "eased somewhat" and "eased considerably". The diffusion index is defined as the net percentage weighted according to the intensity of the response, giving lenders who have answered "considerably" a weight twice as high (score of 1) as lenders having answered "somewhat" (score of 0.5). The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

Annex 2 Results for ad hoc questions

Question 111

As a result of the situation in financial markets¹, has your market access changed when tapping your usual sources of wholesale and retail funding and/or has your ability to transfer risk changed over the past three months, or are you expecting this access/activity to change over the next three months?

(in percentages, unless otherwise stated)

| | | | | _ | | | | | | | | | | | | | | |
|---|---|---|----|------|--------|-----------------|--------|------|------|---|---|----|------|--------|-----------------|--------|------|------|
| | | | , | Over | tne pa | st three | months | | Std. | | | | Over | tne ne | xt three | months | | Std. |
| | | - | ۰ | + | ++ | NA ² | NetP | Mean | dev. | | - | ۰ | + | ++ | NA ² | NetP | Mean | dev. |
| A) Retail funding | | | | | | | | | | | | | | | | | | |
| Short-term deposits (up to one year) | 0 | 1 | 90 | 6 | 0 | 3 | -5 | 3.05 | 0.28 | 0 | 1 | 88 | 4 | 1 | 6 | -4 | 3.05 | 0.33 |
| Long-term (more than one year) deposits and other retail funding instruments | 0 | 2 | 87 | 9 | 0 | 3 | -7 | 3.07 | 0.34 | 0 | 3 | 89 | 4 | 0 | 5 | -1 | 3.01 | 0.27 |
| B) Inter-bank unsecured money market | | | | | | | | | | | | | | | | | | |
| Very short-term money market (up to 1 week) | 0 | 1 | 89 | 3 | 0 | 7 | -2 | 3.02 | 0.21 | 0 | 1 | 87 | 2 | 0 | 9 | -1 | 3.01 | 0.20 |
| Short-term money market (more than 1 week) | 0 | 1 | 89 | 3 | 0 | 7 | -2 | 3.02 | 0.23 | 0 | 1 | 89 | 1 | 0 | 9 | 0 | 3.00 | 0.15 |
| C) Wholesale debt securities ³ | | | | | | | | | | | | | | | | | | |
| Short-term debt securities (e.g. certificates of deposit or commercial paper) | 0 | 1 | 70 | 9 | 0 | 19 | -8 | 3.08 | 0.36 | 0 | 1 | 75 | 2 | 0 | 21 | 0 | 3.00 | 0.23 |
| Medium to long term debt securities (incl. covered bonds) | 0 | 6 | 66 | 18 | 1 | 7 | -13 | 3.14 | 0.57 | 0 | 4 | 75 | 11 | 0 | 9 | -7 | 3.07 | 0.43 |
| D) Securitisation ⁴ | | | | | | | | | | | | | | | | | | |
| Securitisation of corporate loans | 0 | 3 | 51 | 3 | 0 | 43 | 0 | 3.01 | 0.29 | 0 | 6 | 48 | 3 | 0 | 43 | 3 | 2.94 | 0.40 |
| Securitisation of loans for house purchase | 0 | 3 | 44 | 6 | 0 | 47 | -3 | 3.08 | 0.40 | 0 | 3 | 48 | 2 | 0 | 47 | 1 | 3.00 | 0.28 |
| E) Ability to transfer credit risk off balance sheet ⁵ | | | | | | | | | | | | | | | | | | |
| Ability to transfer credit risk off balance sheet | 0 | 3 | 53 | 4 | 0 | 40 | -1 | 3.02 | 0.29 | 0 | 4 | 53 | 3 | 0 | 40 | 1 | 3.01 | 0.32 |

¹⁾ Please also take into account any effect of state guarantees vis-à-vis debt securities and recapitalisation support.

Notes: "--" = deteriorated considerably/will deteriorate considerably; "." = deteriorated somewhat/will deteriorate somewhat; "o" = remained unchanged/will remain unchanged; "+" = reased somewhat/will ease somewhat; "++" = eased considerably, will ease considerably. The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. Std. dev. denotes standard deviation. Figures may not exactly add up due to rounding.

^{2) &}quot;NA" (not applicable) includes banks for which the source of funding is not relevant.

3) Usually involves on-balance sheet funding.

⁴⁾ Usually involves the sale of loans from banks' balance sheets, i.e. off-balance sheet funding

⁵⁾ Usually involves the use of credit derivatives, with the loans remaining on banks' balance sheets.

How would you describe the current level of your bank's credit standards for each of the listed loan categories, relative to the range of your bank's credit standards in the time periods specified below?

| | | Loans to enterprises | | Loans to h | ouseholds |
|--|------------------------------|---|----------------------------|--------------------|-----------------------------------|
| | Overall loans to enterprises | Loans to small and medium-sized enterprises | Loans to large enterprises | For house purchase | Consumer credit and other lending |
| (i) Current level compared with the range of your bank | c's credit standards be | tween the first quarter | of 2003 and now | | |
| Considerably tighter than the midpoint of the range | 8 | 9 | 10 | 12 | 6 |
| Moderately tighter than the midpoint of the range | 26 | 25 | 20 | 25 | 25 |
| Basically identical to the midpoint of the range | 37 | 41 | 42 | 37 | 51 |
| Moderately looser than the midpoint of the range | 16 | 10 | 16 | 13 | 6 |
| Considerably looser than the midpoint of the range | 1 | 4 | 1 | 1 | 0 |
| At the tightest level during this period | 2 | 2 | 2 | 3 | 2 |
| Levels have remained constant during this period | 1 | 2 | 1 | 4 | 6 |
| At the loosest level during this period | 2 | 1 | 2 | 1 | 1 |
| NA ¹ | 6 | 6 | 6 | 4 | 4 |
| Number of banks responding | 135 | 132 | 129 | 131 | 136 |
| (ii) Current level compared with the range of your ban | k's credit standards be | etween the second qua | arter of 2010 and now | | |
| Considerably tighter than the midpoint of the range | 1 | 4 | 1 | 5 | 1 |
| Moderately tighter than the midpoint of the range | 22 | 17 | 19 | 20 | 14 |
| Basically identical to the midpoint of the range | 39 | 43 | 44 | 44 | 48 |
| Moderately looser than the midpoint of the range | 21 | 15 | 20 | 20 | 22 |
| Considerably looser than the midpoint of the range | 4 | 8 | 4 | 0 | 0 |
| At the tightest level during this period | 2 | 2 | 2 | 3 | 2 |
| Levels have remained constant during this period | 4 | 5 | 4 | 6 | 9 |
| At the loosest level during this period | 2 | 1 | 2 | 1 | 1 |
| NA ¹ | 4 | 5 | 4 | 3 | 3 |
| Number of banks responding | 135 | 132 | 129 | 131 | 136 |

^{1) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Note: The "midpoint of the range" of credit standards is defined as the midpoint between the maximum and the minimum level of credit standards during this time period.

The number of banks responding refers to all participating banks which have business in or exposure to the respective lending category.

Over the past six months, has the ECB's expanded asset purchase programme led to a change in your bank's assets or affected (either directly or indirectly) your bank in any of the following areas? Is it likely to have an impact here over the next six months?

| (in percentages, unless otherwise stated) | | | | | | | | | | | | | | | | | | | | | |
|---|---|----|----|----------|--------|-----------------|------|------|--------------------------|---|----|----|---|----|-----------------|------|------|--------------|--|--|--|
| | | | c | Over the | past s | six mor | iths | | Over the next six months | | | | | | | | | | | | |
| | | | ۰ | + | ++ | NA ¹ | NetP | Mean | Std. dev. | _ | | 0 | + | ++ | NA ¹ | NetP | Mean | Std. dev. | | | |
| A) Your bank's total assets | | | | | | | | | | | | | | | | | | | | | |
| Your bank's total assets (non-risk weighted volume) | 0 | 2 | 90 | 3 | 0 | 5 | 1 | 3.01 | 0.23 | 0 | 1 | 83 | 3 | 0 | 12 | 2 | 3.03 | 0.23 | | | |
| of which: | | | | | | | | | | | | | | | | | | | | | |
| euro area sovereign bond holdings | 0 | 15 | 77 | 1 | 0 | 6 | -14 | 2.84 | 0.42 | 0 | 2 | 83 | 1 | 0 | 13 | -2 | 2.99 | 0.22 | | | |
| B) Your bank's liquidity position | | | | | | | | | | | | | | | | | | | | | |
| Your bank's overall liquidity position | 0 | 0 | 86 | 7 | 0 | 6 | 7 | 3.07 | 0.28 | 0 | 0 | 86 | 3 | 0 | 11 | 3 | 3.03 | 0.19 | | | |
| C) Your bank's market financing conditions | | | | | | | | | | | | | | | | | | | | | |
| Your bank's overall market financing conditions | 0 | 4 | 71 | 14 | 4 | 7 | 14 | 3.21 | 0.63 | 0 | 0 | 86 | 7 | 0 | 7 | 7 | 3.07 | 0.27 | | | |
| of which financing via: | | | | | | | | | | | | | | | | | | | | | |
| asset-backed securities | 0 | 0 | 61 | 3 | 0 | 36 | 3 | 3.03 | 0.23 | 0 | 1 | 62 | 2 | 0 | 36 | 1 | 3.01 | 0.24 | | | |
| covered bonds | 0 | 5 | 61 | 17 | 1 | 17 | 13 | 3.17 | 0.55 | 0 | 0 | 78 | 6 | 0 | 16 | 6 | 3.06 | 0.26 | | | |
| unsecured bank bonds | 0 | 5 | 70 | 8 | 0 | 16 | 3 | 3.04 | 0.42 | 0 | 0 | 80 | 4 | 0 | 16 | 4 | 3.04 | 0.21 | | | |
| equity issued | 0 | 1 | 47 | 2 | 0 | 49 | 1 | 3.01 | 0.22 | 0 | 0 | 49 | 2 | 0 | 49 | 2 | 3.02 | 0.15 | | | |
| D) Your bank's profitability | | | | | | | | | | | | | | | | | | | | | |
| Your bank's overall profitability | 0 | 30 | 57 | 2 | 0 | 11 | -28 | 2.69 | 0.54 | 3 | 17 | 67 | 2 | 0 | 11 | -19 | 2.74 | 0.58 | | | |
| owing to: | | | | | | | | | | | | | | | | | | | | | |
| net interest margin ² | 0 | 38 | 54 | 2 | 0 | 6 | -37 | 2.61 | 0.54 | 3 | 19 | 70 | 2 | 0 | 6 | -21 | 2.74 | 0.58 | | | |
| capital gains/losses | 0 | 2 | 83 | 3 | 0 | 11 | 1 | 3.01 | 0.26 | 0 | 1 | 85 | 2 | 0 | 11 | 1 | 3.01 | 0.21 | | | |
| E) Your bank's capital position | | | | | | | | | | | | | | | | | | | | | |
| Your bank's capital ratio ³ | 0 | 3 | 75 | 6 | 0 | 16 | 3 | 3.09 | 0.41 | 0 | 2 | 73 | 9 | 0 | 16 | 8 | 3.14 | 0.44 | | | |
| Your bank's leverage ratio ⁴ | 0 | 1 | 83 | 0 | 0 | 16 | 0 | 3.00 | 0.13 | 0 | 2 | 79 | 3 | 0 | 16 | 2 | 3.02 | 0.24 | | | |

^{1) &}quot;NA" (not applicable) includes banks which do not have any business in or exposure to this category.
2) Interest income minus interest paid, relative to the amount of interest-bearing assets.

A) Defined in accordance with the delegated act under the Capital Requirements Regulation adopted by the European Commission on 10 October 2014.

Notes: The net percentage (NetP) is defined as the difference between the sum of the percentages of banks responding "--" (contributed considerably to a decrease or deterioration) and "--" (contributed somewhat to a decrease or deterioration) and "++" (contributed considerably to an increase or improvement) and "++" (contributed considerably to an increase or improvement). "" means "had basically no impact". The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. Std. dev. denotes standard deviation.

³⁾ Defined in accordance with the regulatory requirements set out in the CRR/CRD IV, including both tier 1 capital and tier 2 capital.

Over the past six months, how has the ECB's expanded asset purchase programme affected your bank's lending policy and lending volume? And what will be its impact on lending behaviour over the next six months?

| , | | | | | | | | | | | i | | | | | | | | | | | | | |
|---|--------------------------|---|----|---|----|-----|----|------|--------------|-------------|---|--------------------------|----|---|----|-----------------|------|------|--------------|-------------|--|--|--|--|
| | Over the past six months | | | | | | | | | | | Over the next six months | | | | | | | | | | | | |
| | | | ۰ | + | ++ | ĺ . | | Mean | Std. dev. | No of banks | _ | - | ۰ | + | ++ | NA ¹ | NetP | Mean | Std. dev. | No of banks | | | | |
| A) Your bank's credit standards | | | | | | | | | | | | | | | | | | | | | | | | |
| For loans to enterprises | 0 | 0 | 92 | 1 | 0 | 7 | -1 | 3.01 | 0 | 135 | 0 | 0 | 88 | 1 | 0 | 10 | -1 | 3.02 | 0.14 | 135 | | | | |
| For loans to households for house purchase | 0 | 0 | 88 | 1 | 0 | 12 | -1 | 3.01 | 0 | 131 | 0 | 0 | 85 | 2 | 0 | 13 | -2 | 3.02 | 0.16 | 131 | | | | |
| For consumer credit and other lending to households | 0 | 0 | 88 | 0 | 0 | 12 | 0 | 3.01 | 0.10 | 136 | 0 | 0 | 85 | 1 | 0 | 13 | -1 | 3.02 | 0.14 | 136 | | | | |
| B) Your bank's terms and conditions | | | | | | | | | | | | | | | | | | | | | | | | |
| For loans to enterprises | 0 | 1 | 92 | 4 | 0 | 3 | -3 | 3.03 | 0.24 | 135 | 0 | 1 | 89 | 4 | 0 | 6 | -4 | 3.04 | 0.25 | 135 | | | | |
| For loans to households for house purchase | 0 | 0 | 92 | 2 | 0 | 5 | -2 | 3.03 | 0.18 | 131 | 0 | 0 | 89 | 4 | 0 | 7 | -4 | 3.05 | 0.23 | 131 | | | | |
| For consumer credit and other lending to households | 0 | 0 | 92 | 3 | 0 | 5 | -3 | 3.03 | 0.18 | 136 | 0 | 0 | 90 | 4 | 0 | 7 | -4 | 3.04 | 0.20 | 136 | | | | |
| C) Your bank's lending volume | | | | | | | | | | | | | | | | | | | | | | | | |
| For loans to enterprises | 0 | 1 | 93 | 4 | 0 | 3 | 3 | 3.03 | 0.23 | 135 | 0 | 1 | 89 | 4 | 0 | 6 | 4 | 3.04 | 0.24 | 135 | | | | |
| For loans to households for house purchase | 0 | 0 | 91 | 4 | 0 | 5 | 4 | 3.04 | 0.22 | 131 | 0 | 0 | 87 | 6 | 0 | 7 | 6 | 3.06 | 0.27 | 131 | | | | |
| For consumer credit and other lending to households | 0 | 0 | 94 | 1 | 0 | 5 | 1 | 3.01 | 0.12 | 136 | 0 | 0 | 90 | 3 | 0 | 7 | 3 | 3.03 | 0.19 | 136 | | | | |

^{1) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

Notes: The net percentage (NetP) is defined as the difference between the sum of the percentages of banks responding "--" (contributed considerably to a tightening or decrease) and "-" (contributed somewhat to a tightening or decrease), and the sum of the percentages of banks responding "-" (contributed somewhat to an easing or increase) and "-" (contributed somewhat to an easing or increase) and "-" (contributed considerably to an easing or increase). "" means "had basically no impact". The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. Std. dev. denotes standard deviation. The number of banks responding (No of banks) refers to all participating banks which have business in or exposure to the respective lending category.

Given the ECB's negative deposit facility rate, did or will this measure, either directly or indirectly¹, contribute to:

| | Over the past six months | | | | | | | | | | | | Over the next six months | | | | | | | | | | | | |
|--|--------------------------|----|----|----|----|-----------------|------|------|--------------|-------------|---|----|--------------------------|---|----|-----------------|------|------|--------------|-------------|--|--|--|--|--|
| | | - | ۰ | + | ++ | NA ² | NetP | Mean | Std. dev. | No of banks | | - | ۰ | + | ++ | NA ² | NetP | Mean | Std. dev. | No of banks | | | | | |
| Impact on your bank's net interest income | | | | | | | | | | | | | | | | | | | | | | | | | |
| Impact on your bank's net interest income ³ | 6 | 67 | 23 | 0 | 0 | 3 | -73 | 2.17 | 0.55 | 144 | 9 | 59 | 28 | 0 | 0 | 4 | -67 | 2.20 | 0.61 | 144 | | | | | |
| Loans to enterprises | | | | | | | | | | | | | | | | | | | | | | | | | |
| Impact on your bank's lending rates | 2 | 31 | 61 | 2 | 0 | 4 | -31 | 2.65 | 0.59 | 135 | 1 | 28 | 63 | 2 | 0 | 5 | -28 | 2.69 | 0.56 | 135 | | | | | |
| Impact on your bank's loan margin ⁴ | 0 | 33 | 63 | 1 | 0 | 4 | -32 | 2.66 | 0.53 | 135 | 0 | 29 | 66 | 1 | 0 | 5 | -28 | 2.70 | 0.51 | 135 | | | | | |
| Impact on your bank's non-interest rate charges | 0 | 2 | 91 | 2 | 0 | 5 | 0 | 3.00 | 0.24 | 135 | 0 | 2 | 91 | 1 | 0 | 5 | -1 | 2.99 | 0.19 | 135 | | | | | |
| Impact on your bank's lending volume | 1 | 1 | 82 | 12 | 0 | 4 | 10 | 3.09 | 0.43 | 135 | 0 | 0 | 88 | 6 | 0 | 5 | 6 | 3.06 | 0.27 | 135 | | | | | |
| Loans to households for house purchase | | | | | | | | | | | | | | | | | | | | | | | | | |
| Impact on your bank's lending rates | 2 | 30 | 63 | 0 | 0 | 4 | -32 | 2.64 | 0.56 | 131 | 1 | 24 | 70 | 0 | 0 | 5 | -25 | 2.72 | 0.51 | 131 | | | | | |
| Impact on your bank's loan margin ⁴ | 8 | 26 | 62 | 0 | 0 | 4 | -33 | 2.55 | 0.70 | 131 | 8 | 19 | 68 | 0 | 0 | 5 | -27 | 2.61 | 0.68 | 131 | | | | | |
| Impact on your bank's non-interest rate charges | 0 | 1 | 91 | 2 | 0 | 5 | 1 | 3.01 | 0.22 | 131 | 0 | 1 | 91 | 1 | 0 | 6 | 0 | 3.00 | 0.16 | 131 | | | | | |
| Impact on your bank's lending volume | 1 | 4 | 71 | 19 | 1 | 4 | 16 | 3.17 | 0.58 | 131 | 0 | 1 | 86 | 7 | 1 | 5 | 7 | 3.08 | 0.34 | 131 | | | | | |
| Consumer credit and other lending to households | | | | | | | | | | | | | | | | | | | | | | | | | |
| Impact on your bank's lending rates | 1 | 25 | 67 | 0 | 0 | 7 | -26 | 2.71 | 0.51 | 136 | 1 | 20 | 71 | 0 | 0 | 8 | -21 | 2.76 | 0.48 | 136 | | | | | |
| Impact on your bank's loan margin ⁴ | 1 | 24 | 68 | 1 | 0 | 7 | -25 | 2.71 | 0.51 | 136 | 1 | 22 | 70 | 0 | 0 | 8 | -23 | 2.73 | 0.49 | 136 | | | | | |
| Impact on your bank's non-interest rate charges | 0 | 2 | 89 | 1 | 0 | 7 | -1 | 2.99 | 0.20 | 136 | 0 | 1 | 90 | 1 | 0 | 8 | 0 | 3.01 | 0.15 | 136 | | | | | |
| Impact on your bank's lending volume | 0 | 3 | 84 | 6 | 0 | 7 | 3 | 3.04 | 0.33 | 136 | 0 | 1 | 87 | 4 | 0 | 8 | 3 | 3.03 | 0.26 | 136 | | | | | |

¹⁾ Independent of whether your bank has excess liquidity.

^{2) &}quot;NA" (not applicable) does not include banks which do not have any business in or exposure to the respective lending category.

3) The net interest income is defined as the difference between the interest earned and interest paid on the outstanding amount of interest-bearing assets and liabilities by the

⁴⁾ The loan margin is defined as the spread of the bank's lending rates on new loans over a relevant market reference rate.

⁴⁾ The loan margin is defined as the spread of the bank's lending rates on new loans over a relevant market reference fate.

Notes: The net percentage (NetP) is defined as the difference between the sum of the percentages of banks responding "--" (contributed considerably to a decrease) and "--" (contributed somewhat to a decrease), and the sum of the percentages of banks responding "+-" (contributed somewhat to an increase) and "++" (contributed considerably to an increase). "" means "had basically no impact". The mean of the banks' responses is calculated using weights from 1 to 5 for the five possible response options. Std. dev. denotes standard deviation. The number of banks responding (No of banks) refers to all participating banks which have business in or exposure to the respective lending category.