



BANQUE CENTRALE DU LUXEMBOURG

EUROSYSTEMÈME

Culture and Household Saving

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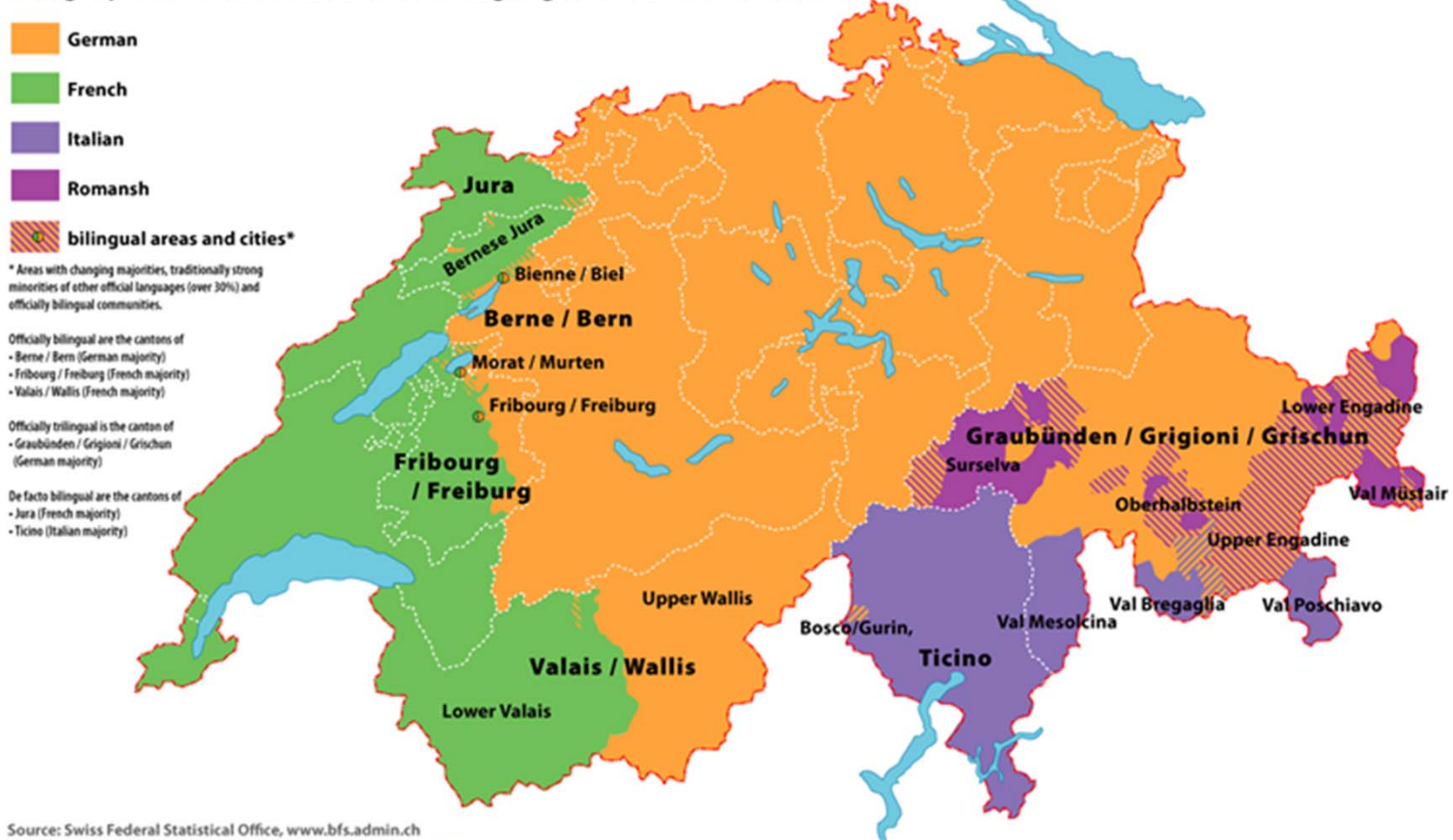
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Motivation

- Paper uses historical language borders within Switzerland to identify the effect of culture on household saving behaviour (1st contribution).

Geographical distribution of the languages of Switzerland (2000)



Röstigraben - Rösti ditch/ border

- Röstivorhang - *Rideau de rösti* - Rösti curtain
- Röstizaun - *Barrière de rösti* - Rösti barrier

**Rösti = Swiss German name for hashed potatoes;
typical of Swiss German cuisine**

- Röstigraben known for cultural differences
- Already exploited in other papers – should be mentioned:



- Eugster, B., Lalive, R., Steinhauer, A., & Zweimüller J. (2011): The Demand for Social Insurance: Does Culture Matter? *The Economic Journal*, 121(556), F413-F448.
- Eugster, B., Lalive, R., & Zweimüller J. (2012): Does Culture Matter For Unemployment? Evidence from the Roestigraben, WP.
- Eugster, B., & R. Parchet (2013): Culture and Taxes: Towards Identifying Tax Competition, University of St. Gallen, Discussion Paper no. 2013-39

What about the “Brüning-Napf-Reuss line”?

- Reflects the cultural situation in Switzerland as established by Ethnography during the early 20th century. Some argue that this boundary is of greater importance than the Röstigraben.



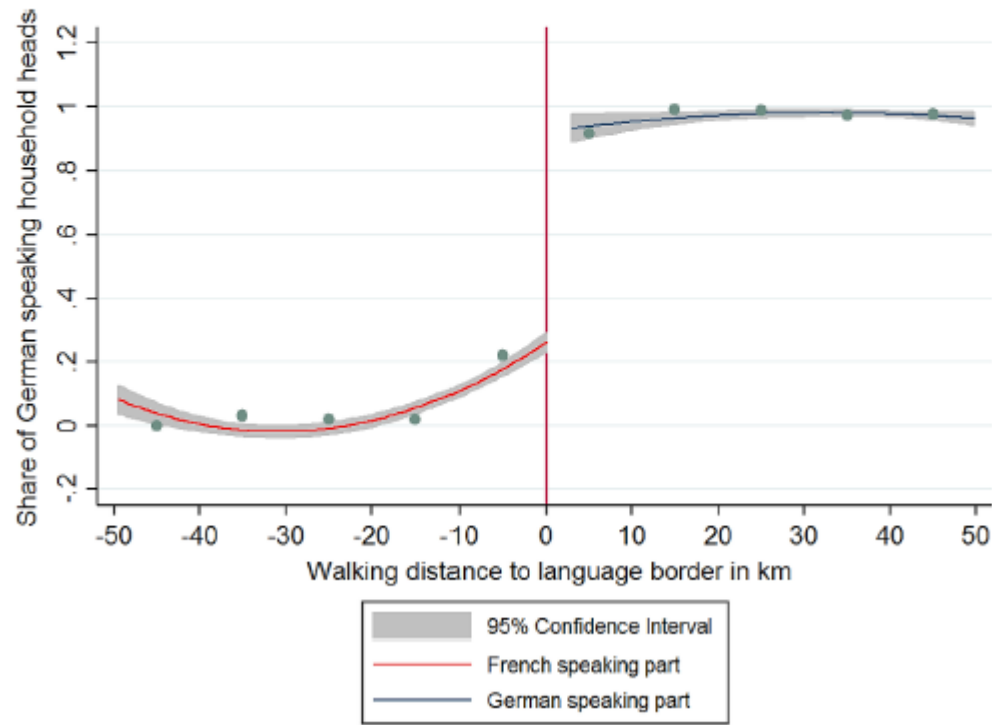
What is needed for identification?

1. Discontinuity of the share of German speaking households at the border



Figure 2: German speakers and distance to the language border

This figure shows the share of German-speaking household heads depending on the distance to the language border. The vertical line indicates the language border as detailed in the text. Dots left of (right of) the vertical line indicate the share of German-speaking household heads in 10km segments in the French-speaking part (German-speaking part). Source: *Swiss Household Panel (1999-2012)*.



What is needed for identification?

2. Economic and institutional variables influencing household saving should be the same across the border:

✓ Restricted to three cantons



✓ Control for unemployment rates at the district level; important since robust difference in unemployment durations (Eugster, Lalive & Zweimüller, 2012).

✗ Debt level of municipalities

✗ Real estate market appreciation

✗ Inheritance/ wealth

Household saving

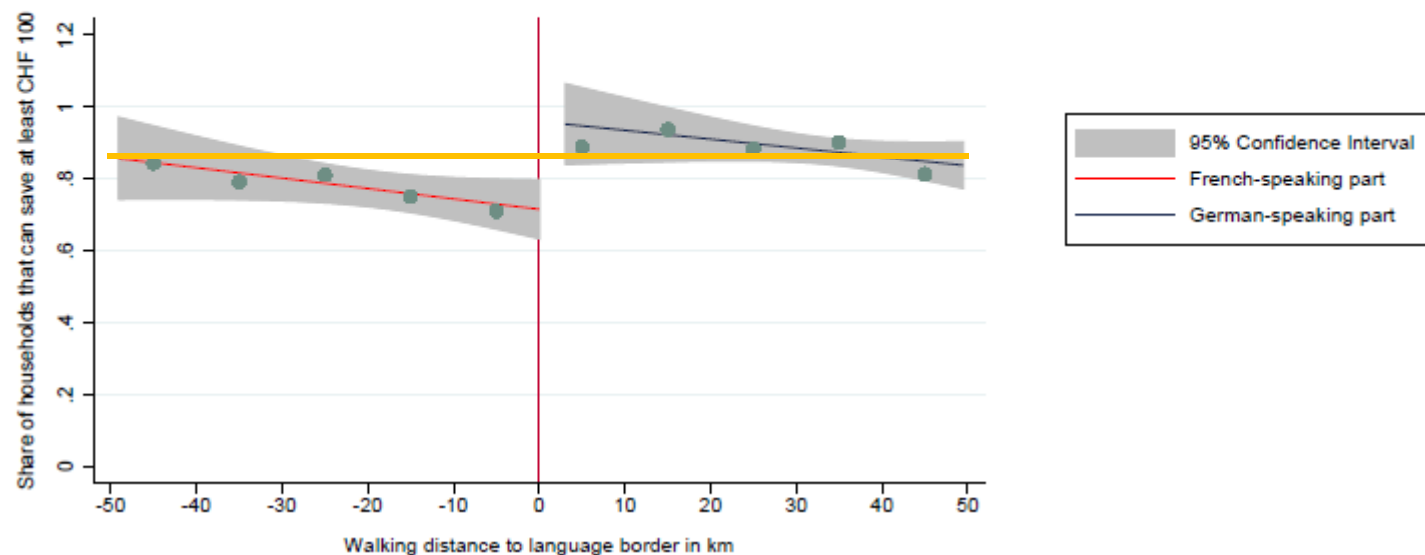
- Main variable:
 - Household **can** save at least CHF 100 monthly.
 - Only proxy measure household saving.
- Robustness:
 - Household saves into a "pillar 3" scheme.
 - Household's expenses are higher than the household's income.
- Analyse all three measures equivalently:
 - Descriptive statistics
 - Graphical illustration of discontinuity
 - Spatial regression discontinuity design

Analysis
very
selective

Figure 5: Saving in terms of language region

- Why does the share of ability to save become **equal** at $-/+ 50\text{km}$ of the border? Why is cultural difference not persistent? Other influences?

This figure shows the share of households that can save at least CHF 100 per month depending on the distance to the language border. The vertical line indicates the language border as detailed in the text. Dots left to (right to) the vertical line indicate the share of households that can save at least CHF 100 per 10km segments in the French-speaking part (German-speaking part). Source: *Swiss Household Panel (1999-2003)*.



- Would like to see figures with $-/+ 100\text{km}$ (robustness not shown $-/+ 70\text{km}$).

Estimation

$$Y_{i,m} = \alpha + \delta G_{i,m} + \beta_{l1} Distance_{i,m} + \beta_{r1} G_{i,m} Distance_{i,m} + X'_{i,m} \gamma + \epsilon_{i,m} \quad (12)$$

- Interaction term always missing
- At least once coefficients of controls should be displayed.
- Try to disentangle vertical (from parents to children) to horizontal transmission (between individuals).
 - Include and compare the role of the individual's native language to the role of the dominant native language of one's municipality (see Eugster, Lalive & Zweimüller, 2012).

| | 1 | 2 | 3 | 4 | 5 |
|-------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Survey Wave | 1999-2003 | 1999-2003 | | 1999-2003 | |
| Bandwidth | 50km | 50km | | 50km | |
| Dependent variable | Saving | Saving | | Saving | |
| German-speaking part | 0.121*** [0.031] | 0.294*** [0.045] | 0.359*** [0.061] | 0.280*** [0.057] | 0.355*** [0.079] |
| Distance | NO | Linear | Linear | Quadratic | Quadratic |
| Household controls | NO | NO | YES | NO | YES |
| Regional controls | NO | NO | YES | NO | YES |
| Year FE | NO | YES | YES | YES | YES |
| Canton FE | NO | YES | YES | YES | YES |
| Observations | 577 | 577 | 577 | 577 | 577 |
| Households | 577 | 577 | 577 | 577 | 577 |
| Share in German-speaking part | 0.55 | 0.55 | 0.55 | 0.55 | 0.55 |
| Municipalities | 157 | 157 | 157 | 157 | 157 |
| Mean of dependent variable | 0.83 | 0.83 | 0.83 | 0.83 | 0.83 |
| R-squared | 0.025 | 0.048 | 0.137 | 0.050 | 0.137 |
| Method | OLS | OLS | OLS | OLS | OLS |

Channels

- How does culture influence household saving (2nd contribution)?
 - ✓ Channel 1: time preferences
 - ✗ Channel 2: Formal and informal credit in financial distress.
 - ✗ Formal credit: In border region household face the same formal credit conditions due to arbitrage. Why should the same conditions influence saving across the border differently?
 - ✗ Informal credit: *“I investigate whether households in the French-speaking part are less likely to save because **they expect** to take credit from their informal networks or from banks when adverse income shocks materialize.”*
But: Informal credit = 1 if the household **has borrowed** at least once from family or friends in case of financial distress.
Reverse causality: If household was in need of an informal credit, this influences its ability to save today.

Dataset

- Swiss Household **Panel**, but
 - # of households = # of observations
 - Std. err. clustered across household id?
- Rather low number of observations
 - Largest working sample: 577
 - Something wrong with sample of (in)formal credit? 1999-2012: only 308 observations in regression.
- Sample selection: exclusion of
 - High income households (Q4)
 - Households whose head are not active in the labour market
 - Additional years for alternative measures of saving: 2004-2012?
- Imputation
 - Varying number of obs? Missings? Imputation?
- Weighting
 - Used? Representative at the canton level?

Start
with
largest
sample
possible

Finally ...

- Can you study a policy change and show that the same policy affects people differentially across the border?
- Amazing topic
- Unique setting
- Interesting results
- But the paper would profit from work on
 - presentation,
 - issues related to the dataset, and
 - more and homogeneous robustness tests.

Thank you!