



EUROPEAN CENTRAL BANK

EUROSYSTEM

Summary of feedback

Public consultation on
€STR-based EURIBOR
fallback rates

18/02/2021

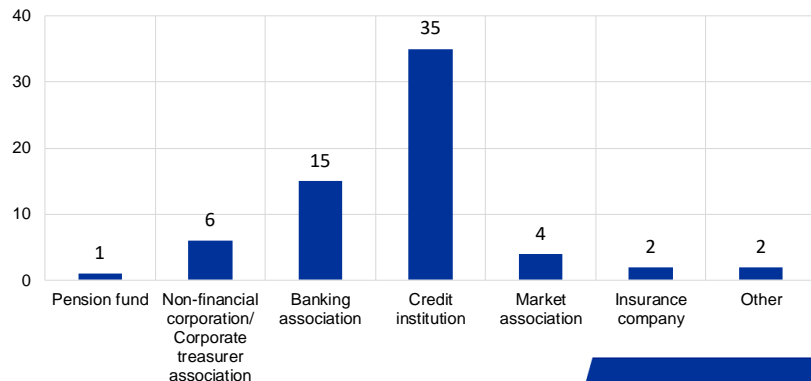


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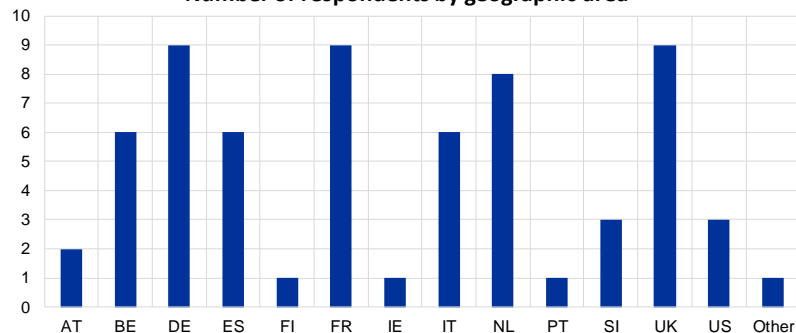
Feedback coverage

65 respondents: appropriate geographic coverage and considerable interest mainly from the banking industry

Number of respondents by stakeholder groups



Number of respondents by geographic area



Criteria used in the analysis (Q1 & Q2)

78% respondents agreed with the **criteria identified by the WG**



86% respondents agreed with the **analysis and conclusions of the WG** on the evaluation of the €STR-based term structure methodologies according to the criteria

Appropriate, exhaustive, comprehensive and robust

Deep, accurate, rigorous, fair and well-balanced

- *Minimising the value transfer in the transition*
- *Methodological transparency*
 - *Information content*
- *Market innovation opportunities*
 - *Possibility of competent authorities to adjust regulation*

20% respondents pointed at additional criteria

10% respondents disagreed on the evaluation of several criteria

- *The evaluation “availability” factor of the robustness/availability criteria has been insufficiently considered*
- *The acceptance of the last reset methodology should be slightly downgraded*
- *The introduction of different types of rates would lead to a more complex transition and increase risks*

Use cases feedback summary (Q3 – Q12)

Products	Corporate lending	Retail mortgages/ consumer loans/ SME loans	Current accounts	Trade finance products	Export and emerging markets finance products		Debt securities	Securitizations	Transfer pricing model	Investments funds (benchmarking)	
Fallback methodology recommended for the first level of the waterfall	BWL lookback 58%	FWL 81%	BWL p. delay 57%	FWL 84%	For most: FWL 69%	For some: BWL lookback 58%	BWL lookback 77%	Depending on the underlying assets 79%	Corporates and some financials: FWL 55%	Most financials BWL lookback 46%	FWL 50%
Fallback methodology recommended for the second level of the waterfall (if needed)	N/A	BWL last reset 61%	N/A	BWL last reset 75%	BWL last reset 53%	N/A	N/A	79%	BWL last reset 46%		BWL lookback 50%
		BWL Lookback 32%									

Use cases – vast support to WG’s proposal

Mortgages, consumer & SME loans

First level waterfall

81% support to
WG’s proposal:
FWL

- Easier acceptance and transition - similarity with EURIBOR
- Provides more certainty for retail and SME clients

Second level waterfall

61% support to:
**BWL last reset
(up to 3 M)**

32% support to:
**BWL lookback
period**

Potential impediments

- Issues related to the SPPI testing, client acceptance, potential litigation and legal issues; introduction of conduct risk
- Main impediment: introduction of potentially non-hedgeable interest rate risk
- Legal impediments linked to consumer protection laws and client acceptance
- Potential increase of delayed interest payments by less sophisticated users
- IT systems not technically ready yet – demanding implementation

Use cases – vast support to WG’s proposals

Trade finance

First level waterfall

84% support to
WG’s proposal:
FWL

- Known in advance
- Conceptually closest to EURIBOR
- Consistency across jurisdictions

Second level waterfall

75% support to
WG’s proposal:
BWL last reset (up to 3 M)

- Appropriate to add a backstop given the current lack of FWL rates
- Also known in advance, which is crucially important for trade finance products

Use cases – vast support to WG’s proposal

Debt securities

77% support to
WG’s proposal:
BWL
lookback period

A minority of 16%
respondents preferred
the **FWL** methodology

- Consistency with derivatives, which are frequently used in hedging securities
- Consistency across jurisdictions
- To better align with fallbacks for other financial products
- Some suggested the use of the BWL lookback on the second level of the waterfall

Use cases – vast support to WG’s proposals

Securitisations

83% support to WG’s proposal:

BWL

lookback period

*for securitisations of assets where
this methodology has been already
identified as the most appropriate
fallback*

75% support to WG’s proposal:

FWL

*for securitisations of assets where
this methodology has been already
identified as the most appropriate
fallback*

- Alignment between the fallback used for the securitisation and its underlying asset would avoid basis risks arising between them

Use cases – (significant) support to WG's proposals

Export and emerging markets finance products

For the majority of export finance and emerging markets finance products

First level waterfall

69% support to
WG's proposal:
FWL

- Some respondents noted that FWL should only be used for products that need to know the rate well in advance
- 12% respondents preferred the BWL

Second level waterfall

53% support to:
**BWL last reset
(up to 3 M)**

- Known in advance but it comes with drawbacks
- 16% respondents preferred the BWL lookback

For those that involve sophisticated counterparties and developed markets

58% support to
WG's proposal:
BWL lookback period

- Consistency with derivatives is more relevant as these products are more likely hedged
- Sophisticated clients can handle a shorter period between the rates calculation and the payment
- 25% respondents preferred the FWL for consistency across the asset class and difficulty to disentangle sophisticated and non sophisticated clients

Use cases – support to WG’s proposal

Corporate lending

58% support to
WG’s proposal:
BWL lookback

40% respondents:
**FWL + BWL
lookback**

Most
respondents:
dependent on
the existence
of a liquid and
robust FWL
rate

*“Should be planned
well in advance as it
is demanding in
terms of IT
implementation and
resources”.*

Consistency
with derivatives

Consistency
with other
jurisdictions

Robustness

Matches better
with some
products

Easier transition

Use cases – support to WG’s proposal

Current accounts

57% support to
WG’s proposal:
BWL
payment delay

Minority of respondents (17%)
preferred a different
methodology **but were**
divided on the most
appropriate alternative

26%
respondents
registered
no opinion

- Fully represents time value of money
- Transparent
- Current accounts do not require a rate that is known in advance
- Simple to implement

- FWL for its similarity with EURIBOR
- BWL lookback for its consistency with other jurisdictions
- BWL last reset for being known in advance

- Several respondents noted that many current accounts are remunerated using overnight rates

Use cases –unclear response to WG’s proposals

Transfer pricing models

For non-financial companies

First level waterfall

55% support to:

FWL

38%

No opinion

Second level waterfall

46% support to:

BWL last reset

31%

No opinion

- Respondents repeated the arguments used for other asset categories to support the FWL/BWL methodologies

For financial companies

46% support to

WG’s proposal:

BWL lookback period

33%

support to:

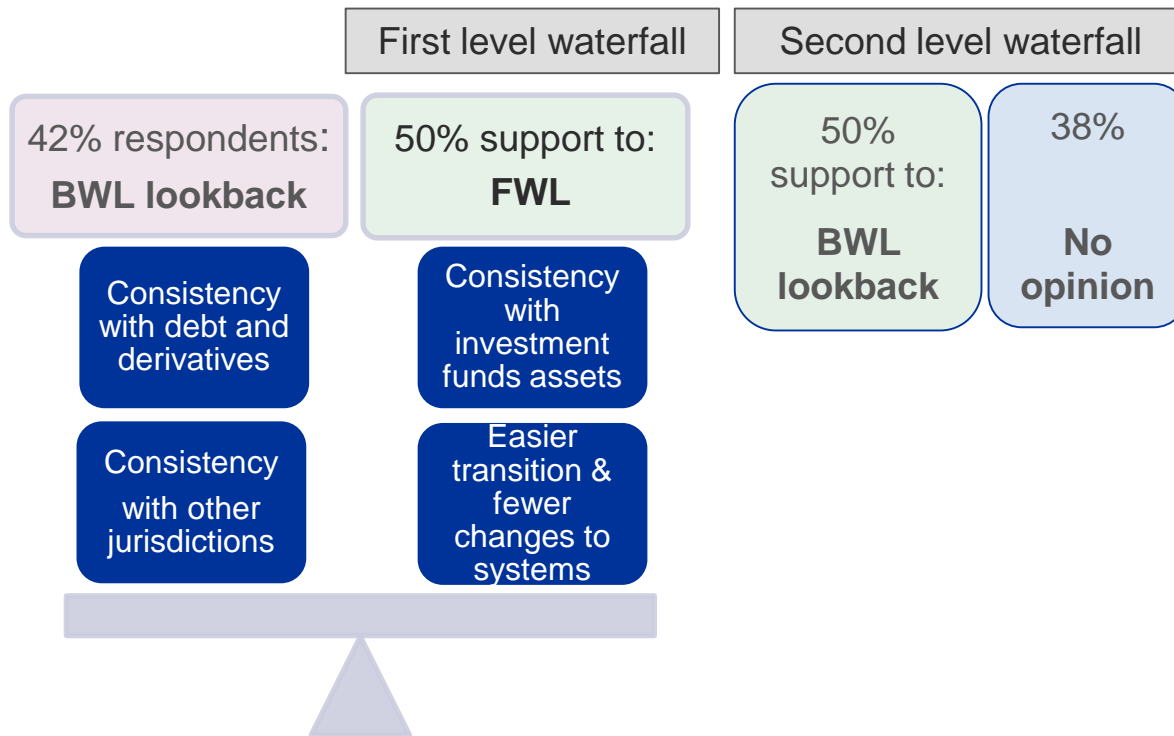
FWL

- Alignment with capital market securities and derivatives preferred to reduce basis risks
- Financial firms would be able to operationalise it
- Consistency across financials and non-financials
- BLW lookback proposed as a backstop
- A few respondents requested flexibility

Use cases – Divergent views

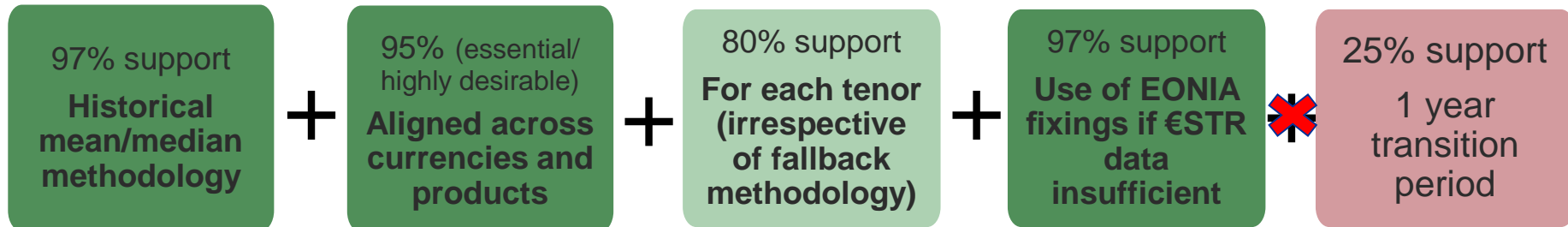
Investment funds

A few respondents noted that investment firms might need flexibility to have different fallbacks for different investment funds (according to their funds' assets)



Credit spread adjustment (Q13 – Q17)

Vast support to almost all WG's proposals



- Transparent approach based on widely available data and with a straightforward calculation
- Expectation that it would be broadly accepted
- Drawbacks of other methodologies

- Reduces complexity
- Avoids confusion and broadens market acceptance

- Facilitates the use of multicurrency products
- Reduces risk management costs
- Preference for a simple solution even when different approaches would be more accurate

- Transparent, easy to understand and widely accepted approach
- Acknowledgement that the lack of data becomes less relevant over time and it is unlikely that fallbacks will be triggered in the near future

- Adds complexity
- Inconsistent with ISDA's approach
- Some proposed to implement it for certain retail products

Calculation methodologies & conventions (Q18 –Q21)

Vast /significant support to WG's proposals

95% support

Published spread adjustment and /or all-in rate

- Transparent solution
- Constituent parts of the all-in rate to be published separately

87% support

Floor applied to (€STR compounded + spread)

- The proposal avoids operational complexity
- Aligned with ISDA's methodology

90% support

Compounding the rate

- Easy to understand
- Consistent with existing practices in numerous financial markets
- Reflects time value of money

68% support

Observation shift

&

75% support

lag approach as a robust alternative

- Observation shift matches better other asset classes, notably derivatives
- Lag approach inconsistent with compounded €STR rates
- If rates are not volatile, small economic impact of both

- Consistency with other jurisdictions

Summary of responses available at

https://www.ecb.europa.eu/paym/interest_rate_benchmarks/WG_euro_risk-free_rates/html/index.en.html