

53521-2026 - Result

Germany – Business and management consultancy services – PRO-2245694447 - Organisational Management Consultancy
OJ S 17/2026 26/01/2026
Contract or concession award notice – standard regime - Change notice Services

1. Buyer

1.1. Buyer

Official name: European Central Bank

Email: procurement@ecb.europa.eu

Legal type of the buyer: EU institution, body or agency

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: PRO-2245694447 - Organisational Management Consultancy

Description: Provision of Organisational Management Consultancy services with a focus on, but not limited to, advice, review, project management, reports, analytics, design and implementation services in the following areas: - Implementation of the ECB's strategy and strategic objectives; - Optimisation of organisational performance and effectiveness; - Support, design and delivery of key change initiatives.

Procedure identifier: fed3682c-90ad-4ab3-8234-5df3068032eb

Previous notice: d0f07a4b-64ff-424f-82aa-2494d0f7e91d-01

Internal identifier: PRO-2245694447

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

Main features of the procedure: The tender procedure shall be open on equal terms to all natural or legal persons resident or located in the European Union and to all natural and legal persons resident or located in a country which has ratified the World Trade Organisation Agreement on Government Procurement or has concluded with the European Union a bilateral agreement on procurement under the conditions laid down in the said agreements. The tender procedure is conducted in accordance with Decision ECB/2016/2 laying down the rules on procurement (as amended), available at <https://www.ecb.europa.eu/ecb/legal/1001/procurement/html/index.en.html> And in EUR-Lex: <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:02016D0002-20200501>. The detailed features and terms and conditions of the procedure can be found in the procurement documents.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79410000 Business and management consultancy services

2.1.2. Place of performance

Postal address: Sonnemannstrasse 22 Sonnemannstrasse 22

Town: Frankfurt am Main

Postcode: 60314

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

2.1.3. **Value**

Estimated value excluding VAT: 7 000 000,00 EUR

Maximum value of the framework agreement: 7 000 000,00 EUR

2.1.4. **General information**

Additional information: This tender procedure is conducted via the ECB's electronic tendering system (SAP Ariba) which can be accessed via the following internet address: <http://www.ecb.europa.eu/ecb/jobsproc/sourcing/html/index.en.html> If you have not used the ECB's electronic tendering system before, you need to register via the above link. Under the above link you also find user guides for detailed information on how to use the system and contact details for technical support. Should you require technical help when using the system, please raise a contact support request on the following website: <https://eu.service.cloud.ariba.com/Sourcing.aw>. Any other queries relating to this procurement procedure and the content of the procurement documentation shall be submitted as laid down in the procurement documentation itself.

Legal basis:

Other

<http://data.europa.eu/eli/dec/2016/245/2020-05-01> - Consolidated text: Decision (EU) 2016/245 of the European Central Bank of 9 February 2016 laying down the rules on procurement (ECB/2016/2) (recast)

5. Lot

5.1. **Lot: LOT-0001**

Title: Strategic Organisational Management Consultancy

Description: Strategic Organisational Management Consultancy Services

Internal identifier: PRO-2245694447 - Lot 1

5.1.1. **Purpose**

Main nature of the contract: Services

Main classification (cpv): 79410000 Business and management consultancy services

Options:

Description of the options: The contract is not subject to renewal.

5.1.2. **Place of performance**

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

5.1.3. **Estimated duration**

Start date: 01/07/2025

Duration: 48 Months

5.1.5. **Value**

Estimated value excluding VAT: 6 000 000,00 EUR

Maximum value of the framework agreement: 6 000 000,00 EUR

5.1.6. **General information**

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.10. **Award criteria**

Criterion:

Type: Price

Name: Price

Description: Price - Financial offer

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 70,00

Criterion:

Type: Quality

Name: Quality-related criteria

Description: Quality-related criteria to be specified in the procurement documentation - Invitation to Tender.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30,00

5.1.15. Techniques**Framework agreement:**

Framework agreement, partly without reopening and partly with reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic auction: no

5.1.16. Further information, mediation and review

Mediation organisation: The European Ombudsman

Review organisation: European Central Bank - Procurement Review Body of the European Central Bank, c/o Legal Advice Team

Information about review deadlines: Within 10 days of receipt of the notification in accordance with Article 34(1) or the first sentence of Article 34(3) of Decision ECB/2016/2 laying down the rules on public procurement. Further requirements are outlined in Article 39 of this Decision. A complaint to the European Ombudsman does not affect the deadline for lodging appeals.

Organisation providing additional information about the procurement procedure: European Central Bank

Organisation providing offline access to the procurement documents: European Central Bank

Organisation providing more information on the review procedures: European Central Bank

Organisation whose budget is used to pay for the contract: European Central Bank

Organisation executing the payment: European Central Bank

6. Results

Maximum value of the framework agreements in this notice: 6 000 000,00 EUR

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 6 000 000,00 EUR

6.1.2. Information about winners**Winner:**

Official name: KPMG AG Wirtschaftsprüfungsgesellschaft

Tender:

Tender identifier: ID2749629050

Identifier of lot or group of lots: LOT-0001

Value of the tender: 1 200 000,00 EUR

The tender was ranked: yes

Rank in the list of winners: 2

Subcontracting: Yes

Subcontracting value is known: no

Subcontracting percentage is known: no

Contract information:

Identifier of the contract: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - KPMG

Title: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - KPMG

Date on which the winner was chosen: 22/08/2025

Date of the conclusion of the contract: 14/10/2025

Winner:

Official name: McKinsey & Company, Inc.

Tender:

Tender identifier: ID2749385874

Identifier of lot or group of lots: LOT-0001

Value of the tender: 1 200 000,00 EUR

The tender was ranked: yes

Rank in the list of winners: 5

Subcontracting: Yes

Subcontracting value is known: no

Subcontracting percentage is known: no

Contract information:

Identifier of the contract: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - McKinsey

Title: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - McKinsey

Date on which the winner was chosen: 22/08/2025

Date of the conclusion of the contract: 07/10/2025

Winner:

Official name: Accenture GmbH

Tender:

Tender identifier: ID2749385853

Identifier of lot or group of lots: LOT-0001

Value of the tender: 1 200 000,00 EUR

The tender was ranked: yes

Rank in the list of winners: 3

Subcontracting: No

Contract information:

Identifier of the contract: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - Accenture

Title: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - Accenture

Date on which the winner was chosen: 22/08/2025

Date of the conclusion of the contract: 06/10/2025

Winner:

Official name: Roland Berger GmbH

Tender:

Tender identifier: ID2748042950

Identifier of lot or group of lots: LOT-0001

Value of the tender: 1 200 000,00 EUR

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: Yes

Subcontracting value is known: no

Subcontracting percentage is known: no

Contract information:

Identifier of the contract: PRO-2245694447 - Lot 1 - Organisational Management Consultancy

- Roland Berger

Title: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - Roland Berger

Date on which the winner was chosen: 22/08/2025

Date of the conclusion of the contract: 06/10/2025

Winner:

Official name: Oliver Wyman GmbH

Tender:

Tender identifier: ID2748224720

Identifier of lot or group of lots: LOT-0001

Value of the tender: 1 200 000,00 EUR

The tender was ranked: yes

Rank in the list of winners: 4

Subcontracting: Yes

Subcontracting value is known: no

Subcontracting percentage is known: no

Contract information:

Identifier of the contract: PRO-2245694447 - Lot 1 - Organisational Management Consultancy

- Oliver Wyman

Title: PRO-2245694447 - Lot 1 - Organisational Management Consultancy - Oliver Wyman

Date on which the winner was chosen: 22/08/2025

Date of the conclusion of the contract: 06/10/2025

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 8

8. Organisations

8.1. ORG-0001

Official name: European Central Bank

Registration number: 0001

Postal address: Sonnemannstrasse 22

Town: Frankfurt am Main

Postcode: 60314

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

Contact point: Central Procurement Office

Email: procurement@ecb.europa.eu

Telephone: +49 6913440

Internet address: <https://www.ecb.europa.eu>

Other contact points:

Official name: Procurement Review Body of the European Central Bank, c/o Legal Advice Team
Postal address: Sonnemannstrasse 22
Town: Frankfurt am Main
Postcode: 60314
Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)
Country: Germany
Contact point: Legal Advice Team
Email: LegalServices@ecb.europa.eu
Telephone: +49 6913440
Fax: +49 6913446886
Internet address: <http://www.ecb.europa.eu>

Roles of this organisation:

Buyer
Organisation providing additional information about the procurement procedure
Organisation providing offline access to the procurement documents
Review organisation
Organisation providing more information on the review procedures
Organisation whose budget is used to pay for the contract
Organisation executing the payment

8.1. ORG-0002

Official name: The European Ombudsman
Registration number: 0002
Postal address: 1 avenue du Pr?esident Robert Schuman, CS 30403
Town: Strasbourg
Postcode: 67001
Country subdivision (NUTS): Bas-Rhin (FRF11)
Country: France
Contact point: The European Ombudsman
Email: eo@ombudsman.europa.eu
Telephone: +33 388172313
Internet address: <https://www.ombudsman.europa.eu/en/home>

Roles of this organisation:

Mediation organisation

8.1. ORG-0003

Official name: KPMG AG Wirtschaftspr?fungsgesellschaft
Size of the economic operator: Large
Registration number: DE814811803
Postal address: THE SQUAIRE, Am Flughafen
Town: Frankfurt am Main
Postcode: 60549
Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)
Country: Germany
Email: information@kpmg.de
Telephone: +49 6995870

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0004

Official name: McKinsey & Company, Inc.
Size of the economic operator: Large
Registration number: DE121239561
Postal address: Kennedydamm 24
Town: Düsseldorf
Postcode: 40476
Country subdivision (NUTS): Düsseldorf, Kreisfreie Stadt (DEA11)
Country: Germany
Email: contact_us@mckinsey.com
Telephone: +49 021113640
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0001

8.1. ORG-0005

Official name: Accenture GmbH
Size of the economic operator: Large
Registration number: DE113826346
Postal address: Campus Kronberg
Town: Kronberg
Postcode: 61476
Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)
Country: Germany
Email: Accenture.direct.ela@accenture.com
Telephone: +49 61739499
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0001

8.1. ORG-0006

Official name: Roland Berger GmbH
Size of the economic operator: Large
Registration number: DE811295331
Postal address: Sederanger 1
Town: Munich
Postcode: 80538
Country subdivision (NUTS): München, Kreisfreie Stadt (DE212)
Country: Germany
Email: info@rolandberger.com
Telephone: +49 8992300
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0001

8.1. ORG-0007

Official name: Oliver Wyman GmbH
Size of the economic operator: Large
Registration number: DE815518803
Postal address: M?llerstr. 3

Town: München
Postcode: 80469
Country subdivision (NUTS): München, Kreisfreie Stadt (DE212)
Country: Germany
Email: MarketingGnA@oliverwyman.com
Telephone: +49 89939490
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0001

10. Change

Version of the previous notice to be changed

:

d0f07a4b-64ff-424f-82aa-2494d0f7e91d-01

Notice information

Notice identifier/version: 870c6aee-e3a5-4eaf-82d5-29ceb709a030 - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice subtype: 29

Notice dispatch date: 22/01/2026 14:36:47 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: English

Notice publication number: 53521-2026

OJ S issue number: 17/2026

Publication date: 26/01/2026